1	STATE OF CALIFORNIA
2	MANAGED HEALTH CARE IMPROVEMENT TASK FORCE
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9	BUSINESS MEETING
10	MORNING SESSION
11	8:30 A.M.
12	Friday, December 12, 1997
13	1201 K Street, Chamber of Commerce Building
14	12th Floor, Conference Room
15	Sacramento, California
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24	REPORTED BY: Joanna Austin,
25	CSR, RPR 10380 Our File No. 40693
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6	Hattie Skubik, Deputy Director for Policy and
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19	John A. Perez Anthony Rodgers
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21	Bruce W. Spurlock, M.D. David J. Tirapelle
22	Ronald A. Williams Allan S. Zaremberg
23	Steven R. Zatkin
24	Ex-Officio's
25	Kim Belshe Michael Shapiro
26	David Werdegar
27	

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- 1 (Roll call.)
- 2 DR. ENTHOVEN: We do not have a quorum, but
- 3 the parlimentarian tells me that we may proceed with
- 4 taking public comment at this time. So we're going to
- 5 begin by taking public comment which we may do without a
- 6 quorum.
- 7 Let me say with respect to the public
- 8 comment, as everyone knows, we have an exceedingly tight
- 9 schedule to accomplish today and it's very important that
- 10 we move very expeditiously through all of these
- 11 proceedings. Nobody is going to have enough time to speak
- 12 on all of these things. So particularly with respect to
- 13 the public, I want to say we've been at this for seven
- 14 months. We've received numerous presentations in person.
- 15 We have been flooded with faxes. I just don't think it's
- 16 possible that some of the major associations could have
- 17 failed to communicate their views.
- 18 So I'm going to request that members of the
- 19 public who speak be particularly concise. I will enforce
- 20 a three-minute limitation. If there are several members
- 21 of the public who have the same point of view and know it,
- 22 I would appreciate it if you would designate one
- 23 spokesperson and then limit yourselves to getting up and
- 24 introducing yourself and saying, "I agree with that
- 25 speaker."
- 26 I think it's particularly important -- and
- 27 actually this is true for the task force members also --
- 28 that we not engage in restatement of things that have

- 1 already been stated. So I ask everyone's cooperation and
- 2 helping us to move very quickly. Our time problem was bad
- 3 enough when we didn't have fog-delayed arrivals. But
- 4 since we do, we will begin now.
- 5 Maureen O'Haren from the California
- 6 Association of Health Plans will talk to us about
- 7 physician incentives.
- 8 Ms. O'Haren, please speak out loud.
- 9 Apparently we got our electronics from the low bidder
- 10 again. It's just one that doesn't work. I'll tell you,
- 11 it sure beats rats running around.
- 12 MS. O'HAREN: Thank you, Mr. Chairman. My
- 13 understanding is I will get three minutes to talk about
- 14 this paper and we will still take testimony on other
- 15 papers as they come up.
- 16 Is that the case?
- 17 DR. ENTHOVEN: Yes. Although as time goes
- 18 by, we may have to shorten it.
- 19 MS. O'HAREN: I will be brief. I think that
- 20 our main outstanding concerns with this paper, first of
- 21 all, there hasn't been --
- MR. NORTHWAY: We can't hear you.
- 23 MS. O'HAREN: I'm sorry. We're talking
- 24 about the physician incentives paper.
- I think the main outstanding concern that we
- 26 have or couple concerns is that I think that
- 27 Recommendation 2 will have to be revisited once the task
- 28 force decides the ultimate outcome of regulatory

- 1 organization paper because it would be inappropriate for
- 2 the agency regulating health care service plans alone to
- 3 be working with the company medical groups without
- 4 involving the plans in any sort of program as far as
- 5 disclosure of incentive arrangements.
- 6 So I think that either the language of
- 7 Recommendation 2 has to include health plans in this
- 8 process or if that agency is regulating medical groups,
- 9 then it would be appropriate. But not unless that is the
- 10 case.
- 11 MR. NORTHWAY: I'm sorry. I'm not sure
- 12 which specific paper you're talking about.
- MR. LEE: Provider incentives.
- 14 MS. SINGH: Or financial incentives.
- MS. O'HAREN: I thought we agreed it was
- 16 going to be provider.
- 17 MR. LEE: Agenda item 6-B.
- MS. O'HAREN: Yes. Thank you.
- 19 I think we also have to clarify language
- 20 regarding Recommendation 4(a), the language that says
- 21 "receives capitation payment for the substantial costs of
- 22 professional services including professional services, et
- 23 cetera" implies that you can't accept any capitation for
- 24 professional services. So I think that needs to be a
- 25 little bit reworded.
- 26 There's also a serious concern with the
- 27 Recommendation 4(c) in the way it's worded implying that
- 28 we should be adopting the definition of federal law and,

- 1 by implication, the regulations and the burdensome
- 2 reporting requirements associated with that. I talked to
- 3 an attorney who's sort of an expert on this and he has
- 4 said that not only will it be burdensome even if you're
- 5 already in MediCare/Medicaid because the financial
- 6 incentives to the commercial population may differ
- 7 requiring providers to redo the calculations, but it has
- 8 not yet determined what is adequate stop/loss. So really
- 9 it's going to be very difficult to go ahead and apply this
- 10 in light of all the confusion that is surrounding it.
- I think if we could find a simpler way of
- 12 basically saying that anybody that's at substantial risk
- 13 or anybody at risk for what they don't provide directly
- 14 should have some form of stop/loss self-insurance or other
- 15 sort of financial protection.
- MR. ZATKIN: Alain, a comment on that last
- 17 one if I may.
- DR. ENTHOVEN: Yes.
- 19 MR. ZATKIN: Maureen, I believe that the
- 20 reference to federal regulation refers to the definition
- 21 of substantial financial risk, not anything else.
- MS. O'HAREN: But how would you calculate
- 23 that?
- 24 MR. ZATKIN: 25 percent.
- 25 DR. SPURLOCK: Or 25,000.
- MR. ZATKIN: In the case of a physician,
- 27 it's where at least 25 percent of potential income is at
- 28 risk. But that doesn't go to the question of the amount

- 1 of stop/loss you have to have or anything else. That's my
- 2 reading of it. If that's not correct --
- MS. O'HAREN: I guess we also have to define
- 4 -- inevitably at the state level, they will have to define
- 5 what adequate stop/loss amounts to. But in terms of how
- 6 to calculate when you have 25 percent -- and that is
- 7 required under the federal rule that each tier in terms of
- 8 the plan contracts with IPA, IPA contracts with the group,
- 9 the group contracts with somebody else. And every level
- 10 of that relationship has had to go ahead and do
- 11 calculations to determine if ultimately the plan has put
- 12 anybody at 25 percent risk. So it is a very complicated,
- 13 burdensome sort of thing. That's what I'm hearing back
- 14 from the attorneys who are helping the plan.
- DR. ENTHOVEN: This is with respect to
- 16 which, Maureen?
- MR. NORTHWAY: 4(c).
- 18 MS. O'HAREN: All I can say is I'm concerned
- 19 that invoking the federal law is going to create some
- 20 problems.
- 21 DR. ENTHOVEN: You mean it's going to create
- 22 problems if we say we ought to conform to federal law for
- 23 the rest of the patients?
- MS. O'HAREN: Yes.
- DR. ENTHOVEN: One more unintelligible law.
- 26 MS. O'HAREN: I think some of the plans had
- 27 offered to just say, "We will admit to being at least 25
- 28 percent. Can we just make sure the stop/loss is there?"

- 1 And HCFA has said, "No. You have to do this
- 2 paperwork and all your providers have to do the paperwork
- 3 for all the incentive arrangements that they are under."
- 4 MR. ZATKIN: This is a definition, not a way
- 5 of determining whether you met it.
- 6 MS. SINGH: The microphones are working now
- 7 so would you please utilize them. Thank you very much.
- 8 MR. NORTHWAY: As we toss around glibly that
- 9 you should have stop/loss, people should understand that
- 10 if it's good stop/loss, that is if it does the job, it is
- 11 very expensive. I'm not saying you shouldn't have it.
- 12 But when you start mandating that people have stop/loss,
- 13 if it's going to do the job, it is expensive because
- 14 insurance companies feel they are going to be paying it,
- 15 so you're going to be paying a big premium. And that's
- 16 going to be borne by somebody.
- DR. ENTHOVEN: When the task force is
- 18 actually discussing it, can we revisit that with your
- 19 help? Okay. Thank you, Maureen.
- Next we're going to have Conni Barker. This
- 21 is physician/patient relationship. Conni Barker,
- 22 California Psychiatric Association. This is a comment on
- 23 the physician/patient relationship paper.
- 24 MS. BARKER: Thank you, Mr. Chairman. I
- 25 didn't expect to come up so quickly. I believe the staff
- 26 has distributed to you a letter from Senator Scher about
- 27 this particular paper. It's a self-explanatory letter,
- 28 but I'll highlight a little bit.

- 1 Senator Scher is carrying Senate Bill 1129,
- 2 which is very similar to Recommendation No. 2-A-1 in your
- 3 paper. There are a couple of problems with the
- 4 recommendation that we recommend changing, however. SB
- 5 1129 and this recommendation recommend a provision for
- 6 continuity of care between a physician and patient when a
- 7 physician is removed from the panel, and it generally
- 8 applies to pregnancy and severe illnesses in which there's
- 9 an episode that's under care so that the physician is
- 10 continuing caring for the patient until the episode is
- 11 over. Most commonly this will be with psychiatric
- 12 patients, but there are many other situations that it will
- 13 apply to.
- 14 Your paper suggests that the regulatory
- 15 agency be authorized to require plans and medical groups
- 16 to provide for this continuity of care. As we read it --
- 17 and we don't think it's the intent of the task force -- it
- 18 would provide for the regulatory agency to have full
- 19 discretion as to whether to do this or not. So we're
- 20 recommending that the word "authorize" be changed to
- 21 "direct."
- 22 Then there is a second provision in B that
- 23 we think is too complex to address at this time -- it
- 24 probably should be removed -- and that deals with
- 25 physician compensation. It's not a problem when the
- 26 physician was on contract for individual patients. But
- 27 where you have capitation, you have to rearrange the
- 28 contract because the physician, instead of having a large

- 1 group where the risk is spread, will only have the really
- 2 sick patients. So under the Hippocratic Oath, they well
- 3 may be taking on, at their own expense, taking care of
- 4 these patients. So in that case, the compensation has to
- 5 be adjusted.
- 6 It gets complex. We've been discussing it
- 7 with the HMOs for sometime. So we suggest that that
- 8 simply not be addressed because it's too difficult at this
- 9 point to do it.
- 10 DR. ENTHOVEN: Strike the whole
- 11 recommendation?
- 12 THE WITNESS: Just the part that says
- 13 "accept the plan's rate as payment in full" because B also
- 14 relates to quality assurance and provision of medical
- 15 records, and that's a good idea. So what we recommend is
- 16 that in line 1 of A-1-A, the word "authorize" be changed
- 17 to "direct" and that in B, the words "accept the plan's
- 18 rate as payment in full" be stricken.
- 19 DR. ENTHOVEN: Well then, does that mean the
- 20 plan would have to pay whatever the provider demanded?
- 21 MS. BARKER: Not necessarily, Mr. Chairman.
- 22 This language is attached to Senator Scher's letter, the
- 23 recommended changes. But the problem is, as we discussed
- 24 with the HMOs and the IPA, they are going to have to
- 25 adjust the compensation depending on the individual
- 26 situation.
- 27 If the doctor was on some kind of limited
- 28 number of patients, they will probably just continue with

- 1 the same rate of payment. If there are capitation, they
- 2 will probably look at the market and determine the nature
- 3 of the compensation.
- 4 MS. O'SULLIVAN: I have a question. I
- 5 appreciate your concern about the capitation as it relates
- 6 to patients. Are you concerned, though, if we don't say
- 7 that the existing rate is what the doctor will get that
- 8 the doctor will be in the position of on her own
- 9 negotiating with the plans with no protection?
- 10 MS. BARKER: Or they could be in a position
- 11 of having no negotiating leverage and ending up giving
- 12 free care at some kind of very low, low rate care because
- 13 their oath is such that they are going to continue taking
- 14 care of the patient until the patient can safely be
- 15 transitioned.
- DR. ENTHOVEN: Okay. Thank you very much.
- 17 Our next presenter is Catherine Dodd on
- 18 physician/patient relationships. We're still on the same
- 19 paper.
- 20 MS. DODD: Good morning. Catherine Dodd,
- 21 American Nurse's Association of California. And I want to
- 22 draw your attention specifically to page 2 and page 3 of
- 23 the findings and recommendations section.
- 24 MEMBER: Which paper?
- 25 MS. DODD: Physician/patient relationship
- 26 paper.
- MS. SINGH: Member, items 4(d).
- 28 MS. DODD: No. Item 6(d), page 2 and page

- 1 3.
- 2 It was acknowledged at the first meeting
- 3 where the tax force considered this paper that the intent
- 4 of the legislature when the Richter Commission was created
- 5 was to not just apply the word "physician" but to apply it
- 6 broadly to providers. In fact, this task force has taken
- 7 action on that. And I want to again say that there are
- 8 many, many health care providers who share the sacred
- 9 covenant that Cardinal Bernaden talked about.
- 10 Specifically on page 2, we would like to
- 11 suggest that the word "physician" be changed to "health
- 12 care provider" throughout that paragraph. In addition,
- 13 the word "primary care physician" should reflect the
- 14 actual practice, which is primary care practitioner and/or
- 15 provider. And that terminology is used elsewhere in other
- 16 papers, so I'm advocating for consistency in the broader
- 17 definition. Did you all find that we're talking about
- 18 page 2, section A, "Continuity With Physician"?
- 19 On page 3, section E, "Physician
- 20 Availability." While the language is much improved over
- 21 the discussion version, we object to the implication that
- 22 managed care organizations only use advanced practice
- 23 nurses and physician assistants to reduce costs.
- 24 We suggest the following: "Many managed
- 25 care organizations use advanced practice nurses and
- 26 physician assistants to provide preventative, primary, and
- 27 secondary care and reserve physician time to care for
- 28 patients with complex disease processes." All patient

- 1 visits have a medical and emotional impact on patients,
- 2 not just the ones doctors have with patients.
- 3 Consumers report that advanced practice
- 4 nurses and physician assistants often communicate more
- 5 clearly than physicians because they are not limited by
- 6 time constraints. So I'm acknowledging that the
- 7 communication problem is often one of time constraints.
- 8 So the two issues are being provider neutral
- 9 throughout page 2, section A, and to not imply that the
- 10 only reason managed care organizations work with
- 11 non-physician providers is because we save money. It's
- 12 also because we provide good care.
- DR. ENTHOVEN: Thank you.
- Our next presenter is Maureen O'Haren on
- 15 consumer involvement.
- MS. SINGH: Item No. 6(g).
- MS. O'HAREN: This is consumer involvement.
- 18 I think our first concern is with the recommendation on
- 19 the booklet. I think that we're confusing the lack of
- 20 knowledge about managed care with a lack of information.
- 21 It's simply not the case. There's plenty of information
- 22 out there. People just don't have the time in their busy
- 23 lives to read it. I think we feel this education booklet
- 24 is probably not a wise expenditure of resources.
- I think that the recommendation in the
- 26 standardization of benefits paper is probably clear with
- 27 regard to this standard product description or standard
- 28 outline proposal and Recommendation 2. It probably should

- 1 be worked together in some way. It's not really clear how
- 2 they differ, but they seem to be the same.
- Recommendation 3 would require that plans
- 4 submit some data on how often certain specialty centers do
- 5 certain procedures when they have sent somebody to that
- 6 particular thing. And I think that the physician/patient
- 7 relationship paper has a recommendation that the
- 8 individual specialty center provide that data directly.
- 9 And we think that's a more appropriate source that these
- 10 centers of excellence do their own reporting rather than
- 11 the plan having to report through some sort of database on
- 12 who they have used or ten top services. So I would
- 13 suggest that the physician/patient relationship
- 14 recommendation in this area be used in instead of this
- 15 particular one.
- DR. ENTHOVEN: I think the idea is before
- 17 people sign up for a health plan, if they wonder where do
- 18 I or my family members get sent if I have any of these
- 19 complicated things, they need to know where that health
- 20 plan refers people.
- 21 MS. O'HAREN: I think we see a lot of
- 22 advertising around open enrollment time by the health
- 23 systems themselves. Sutter, for example, they will
- 24 advertise their expertise and say which plans they are
- 25 with. They go to the health fairs and so forth. It would
- 26 probably be more appropriate for them to be doing this. I
- 27 think this creates more of a data burden for the plan in
- 28 addition to everything else in the task force's

- 1 recommendations.
- 2 DR. ENTHOVEN: Is every cost a data burden?
- 3 MS. O'HAREN: I guess it depends upon how
- 4 complex this ultimately becomes. It's a list of 10 major
- 5 conditions and what does that mean and who got referred.
- 6 And it says where each person with each condition was
- 7 treated and who provided care to each person and how many
- 8 of these procedures where each center performed.
- 9 What if you have a child with a very rare
- 10 pancreatic thing? You send them out of network for a
- 11 specialty surgery that maybe only two people did. It just
- 12 seems like it's not one of the major priorities of this
- 13 task force, and there seems to be two very similar if not
- 14 duplicative --
- DR. ENTHOVEN: I think people are concerned
- 16 and patients would like to know if they are very seriously
- 17 ill and need complicated forms of care, where is their
- 18 health plan sending them. Maybe there's some other way we
- 19 can word it, but it seems like there's reasonable intent
- 20 there. And it doesn't seem like that's a very -- do other
- 21 members --
- DR. SPURLOCK: The issue is "major." What
- 23 does major mean? How does it apply? What about the
- 24 complexity of a disease? If you want to look at common
- 25 illnesses or common things where they are sent, that's a
- 26 different story than major. I think there are data
- 27 collection issues with this. So I think it's a complex
- 28 problem that would be difficult to show. You have to do

- 1 it on a year-to-year basis because it could fluctuate
- 2 depending on influx of providers in and out of the system.
- 3 So I do think there's a complexity to it
- 4 that's not really clear in this recommendation.
- 5 DR. ENTHOVEN: Bruce, will you bring it back
- 6 up when we get there?
- 7 DR. SPURLOCK: I will.
- 8 DR. ENTHOVEN: Thank you.
- 9 Next we have Catherine Dodd on consumer
- 10 involvement.
- 11 MS. DODD: I'm presuming we skipped over
- 12 4(e) because it's more controversial. Is that true,
- 13 Mr. Chairman? 6(e), I mean.
- DR. ENTHOVEN: Use words, please.
- MS. DODD: Governmental regulation
- 16 oversight.
- DR. ENTHOVEN: We're waiting until we --
- 18 MS. SINGH: We're not skipping. We have a
- 19 stack of speakers cards, and we're just trying to work our
- 20 way through them.
- 21 MS. DODD: Thank you.
- 22 Under consumer involvement, section 3, page
- $\,$ 23 $\,$ 7. And I really appeal to those of you who are here. You
- 24 are the eyes and ears of the people who aren't, and this
- 25 is the only chance for the public to have input on this
- 26 public process. So there's a lot of weight on you.
- 27 Page 7 provides three choices for consumers:
- 28 The plan, the group, and the physician. Consumer choice

- 1 must also include certified nurse practitioners, certified
- 2 midwife practitioners, and clinical nurse specialists. We
- 3 suggest editing that line to say "plan, group, physician,
- 4 or other health care professional working within their
- 5 scope of practice."
- 6 One of the problems in the health plans of
- 7 today is that people can't choose certified nurse
- 8 midwives, nurse practitioners, and clinical nurse
- 9 specialists. So if you truly believe in choice, you'll
- 10 make that change.
- DR. NORTHWAY: Where are we?
- MS. DODD: Page 7.
- DR. SPURLOCK: Can we have every speaker say
- 14 which section, page they're on?
- DR. ENTHOVEN: And the name of paper.
- MS. DODD: Consumer involvement,
- 17 communication information.
- 18 MR. LEE: Slow down. It takes us a minute
- 19 to flip to it.
- 20 MS. DODD: 6(g). The one Maureen just spoke
- 21 on.
- DR. NORTHWAY: Some of us are slow. We have
- 23 a lot of weight on our shoulders.
- MS. DODD: Page 7. Three choices for
- 25 consumers.
- DR. ENTHOVEN: We can't formally ratify
- 27 this. Can we sort of all agree informally we will try to
- 28 make that a rule? Everywhere there's "physician" we'll

- 1 put in parenthesis "or other provider working within the scope."
- 2 MS. O'SULLIVAN: How about without
- 3 parenthesis? Physician or other provider. No, really.
- 4 Why parenthesis?
- 5 MS. FINBERG: Actually, I think we already
- 6 agreed to that. Why don't we remember to do it.
- 7 DR. ENTHOVEN: I remember my associates in
- 8 the defense department when I was working there saying
- 9 we're trying to paint a moving train. But in principal I
- 10 think that is accepted that we're going to do that.
- 11 So, Ms. Dodd, let's not -- could we agree
- 12 it's an accepted principal. We're going to try to roll
- 13 that throughout the papers so you don't have to come back
- 14 for each paper and tell us that anymore.
- MS. DODD: Thank you.
- 16 MR. LEE: Telling staff would be a good
- 17 idea.
- DR. ENTHOVEN: Is it the same point in
- 19 regulatory organization, or do you want to talk about
- 20 something different? I see you have a speaker card for
- 21 that too.
- MR. LEE: Would it be possible to flip
- 23 quickly through that stack so we can group all the
- 24 comments together so we can stay with it?
- MS. SINGH: We are.
- DR. ENTHOVEN: That's already done. Now
- 27 we're going to have regulatory organization.
- MS. DODD: This is 6(e). My comments

- 1 reflect page 5.
- MS. SINGH: Members, please note this paper
- 3 has been revised since your receipt. And so you need to
- 4 refer to the regulatory organization paper that's in your
- 5 manila folder, not the regulatory organization paper
- 6 that's in your binder.
- 7 MR. LEE: The comments from the public will
- 8 probably relate to the other one.
- 9 MS. SINGH: That is true. But please keep
- 10 in mind there's a revised document. And that revised
- 11 document is also available to the public on the back
- 12 table.
- DR. ENTHOVEN: Would you please jump in and
- 14 say what it is.
- 15 MS. GRIFFITHS: Mr. Chairman, I have a
- 16 question, please. If we're going to be working from the
- 17 revised documents, it would be extremely helpful if we
- 18 knew what the revisions were. Are they outlined?
- 19 DR. ENTHOVEN: There is a line in/line out
- 20 on that.
- 21 MS. FINBERG: Are they the ones that were
- 22 contained in the FAX from --
- DR. ROMERO: Exactly. Nothing new. Just to
- 24 be clear on that for other members. I found I made some
- 25 minor mainly technical revisions and also made the
- 26 treatment of the board versus individual director issue
- 27 more balanced. Those were the changes. I summarized them
- 28 in a FAX that went out to you folks a couple days ago.

- 1 That's the one Jeanne referred to. Those of you who
- 2 didn't get it, I can outline it later when we discuss the
- 3 papers more thoroughly.
- 4 DR. ENTHOVEN: All right. Let's go.
- 5 MS. DODD: In terms of this, I'll just make
- 6 one comment that relates to streamlining regulatory
- 7 oversight and alternative No. 4. We suggest --
- 8 MR. NORTHWAY: Which page?
- 9 DR. ROMERO: Section 4.
- MS. DODD: No. 1, alternative 4.
- 11 MR. LEE: Page 10.
- 12 MS. DODD: Thank you.
- 13 MR. LEE: Prior version.
- 14 MS. DODD: It suggests putting all the
- 15 healing arts boards, which I see is amending to be health
- 16 professional boards, under the regulatory body. I'm not
- 17 going to call it the OSO. And I would like to suggest
- 18 that you consider rather than putting all of them under
- 19 OSO or whatever you're going to call it, put this new
- 20 agency under the Department of Consumer Affairs which is
- 21 already set up with an investigatory branch, a consumer
- 22 complaints branch. It's an extremely effective
- 23 organization.
- 24 I would also like to point out that the
- 25 emergency medical service authority acts completely
- 26 autonomously county by county in this state and has to
- 27 interface with managed care organizations and needs to be
- 28 included somewhere in your planning. Right now they are a

- 1 lone ranger. And it causes much problems for emergency
- 2 rooms and critical care units throughout the state of
- 3 California.
- 4 And lastly I just want to make the comment
- 5 that we support this being a public body and not a state
- 6 department. Thank you very much.
- 7 DR. ENTHOVEN: Next we'll have --
- 8 MS. O'SULLIVAN: Not a state department or
- 9 not an authority?
- MS. DODD: They have public people.
- DR. ENTHOVEN: A board.
- Maureen O'Haren.
- MS. O'HAREN: Thank you, Mr. Chairman. On
- 14 the regulatory organization paper; right?
- DR. ENTHOVEN: Yes.
- MS. O'HAREN: We're still there. There's a
- 17 number of alternatives under the issue of how this new
- 18 department is put together, and I think you combined 3 and
- 19 4 now as I'm looking at a new draft. I think that we feel
- 20 that, at least at the outset, this entity should regulate
- 21 only health care service plans and that anything else
- 22 should be considered later. But in no event would it be
- 23 appropriate to regulate a physician office or clinic under
- 24 the same auspices, and it should only be similar
- 25 risk-bearing entities that are considered for -- you know,
- 26 if somebody in the future had to consider this, you
- 27 shouldn't be assuming to bring in physicians' offices into
- 28 this framework.

- 1 I think you know where we stand on the issue
- 2 of whether it should be a board or a single appointed
- 3 executive.
- DR. ENTHOVEN: Maureen, that's my problem
- 5 with you. You know that we know where you stand, so why
- 6 take our time on that?
- 7 MS. O'HAREN: I'm not going to. I said you
- 8 know where we stand, and we're still there.
- 9 I think there's some of these
- 10 recommendations pertaining to allowing medical groups to
- 11 go to the health care service plan regulator and say, "We
- 12 don't want the health care service plan to come in and
- 13 monitor us for quality and solvency. We want you to
- 14 appoint some outside folks to do it." I think that until
- 15 we decide where medical groups are regulated, that
- 16 probably is not appropriate until we can sit down with the
- 17 medical groups and decide on a streamline situation.
- 18 We have obligations to our regulators, to
- 19 the federal government, to NCQA to regulate those groups.
- 20 And it would be problematic if our medical groups could
- 21 avoid us and go directly to our regulator and say, "Keep
- 22 those guys out of our office. Find somebody else to do
- 23 this." I think we need to take a look at that seriously.
- 24 Those are my comments.
- 25 Again, I think the other thing is that if we
- 26 can do one thing with the streamlining issue, it would be
- 27 to get DOC and DHS to work together, especially on the
- 28 provider audits. Because I think here we have two state

- 1 government entities whose existence blocks from each other
- 2 that aren't working together on something that is
- 3 something very burdensome, especially for providers. I
- 4 think that's one thing that should be clear in this
- 5 report.
- 6 DR. ENTHOVEN: Thank you.
- Next we have Scott Syphex, California
- 8 Medical Association, who wants to talk about regulatory
- 9 organization.
- 10 MR. SYPHEX: I'll keep it brief since all of
- 11 you know where CMA stands on the board versus a single
- 12 appointed person, which is to say we strongly advocate for
- 13 a full-time or a board with a full-time chief executive or
- 14 chair, however you want to term it. Standard
- 15 appointments, no designations at this point in terms of
- 16 what slots they are put into.
- Just one comment about as you're making your
- 18 decision on this particular issue. There's a trite little
- 19 saying that management consultants tend to use with their
- 20 clients when they are trying to get them to reevaluate
- 21 their processes and systems, and that is when you're
- 22 looking at a particular system, they say, "If you do what
- 23 you've always done, you're always going to get what you've
- 24 already got." Which is to say that the proposal for the
- 25 single individual with an advisory board is nothing more
- 26 than what we have right now with the Department of
- 27 Corporations and its Shatto advisory committee that most
- 28 of the people in this room up until the last meeting

- 1 weren't even aware that existed, which sort of
- 2 communicates how important they are to the overall
- 3 process.
- In any event, once again we support the
- 5 board concept with a board that is actually functioning
- 6 and has some authority. Thank you.
- 7 DR. ENTHOVEN: Next Maureen O'Haren is going
- 8 to talk about consumer choice.
- 9 MS. O'HAREN: Thank you, Mr. Chairman.
- 10 Again, I will be brief. I think you heard from Ann Eowan
- 11 last time around on the issue of 51 to 100. There are
- 12 still members of our association that oppose that
- 13 expansion. There's also a recommendation by Chairman
- 14 Clark Kerr that there be a group put together to talk
- 15 about there opt-out proposal, and I think that we would
- 16 strongly oppose that. I think that there are adequate
- 17 products in the market to provide that service. And it
- 18 defeats the purpose of managed care to allow someone do
- 19 opt-out when they get very sick.
- 20 The whole purpose of a managed care plan is
- 21 to manage that care, and the real challenge is when
- 22 someone is very sick. I think it should be noted that the
- 23 plans are required by law to provide access to specialists
- 24 that are not perhaps within the network when the need
- 25 arises. For example, a friend of mine who's a Kaiser
- 26 member had a child born with a very rare disease and they
- 27 requested that Kaiser provide them with a specialist in
- 28 this area. And Kaiser did so, provided them with someone

- 1 out of the network because it was such a rare disease and
- 2 they did not have somebody in the plan with that
- 3 particular expertise in this very rare disease. So there
- 4 are accommodations in the law for this.
- 5 But to require that a plan just basically
- 6 disband not only is problematic from the point of managing
- 7 care, but we also have federal law requiring the plans
- 8 provide 90 percent of the care within their network and
- 9 you can only have 10 percent out of network. And that
- 10 would create several problems for the qualified plans.
- DR. ENTHOVEN: Thank you. Next is Maureen
- 12 O'Haren on practice of medicine.
- MS. O'HAREN: I'm sorry about this.
- 14 I think we continue to oppose the proposal
- 15 on eliminating prior authorization, especially for
- 16 catastrophic conditions. I think that the Recommendation
- 17 1(c) would have to be modified significantly, and I can
- 18 provide suggested language to the authors of that report.
- 19 I think the one recommendation that concerns us the most
- 20 is of course the recommendation pertaining to liability.
- 21 Our national affiliate, the American
- 22 Association of Health Plans, commissioned a study on this
- 23 issue and determined that health care premiums would
- 24 increase by as much as 12 percent depending on how much
- 25 defensive medicine or defensive coverage decisions were
- 26 made because of this expanded liability. I think that's
- 27 something you need to take into consideration as you take
- 28 a look at this liability provision again.

- 1 Otherwise, the formulary proposals are
- 2 things I think you know we support. And I think the last
- 3 recommendation regarding the stakeholder group to look at
- 4 when experimental treatments have become accepted, I think
- 5 the stakeholder groups listed are not the appropriate
- 6 groups. I think that you need to create a panel of people
- 7 who are experts in this area similar to what Blue Shield
- 8 has done and the process that ECRI goes through. I don't
- 9 think these groups are the appropriate groups. This is
- 10 something that is highly scientific and should be
- 11 determined by experts. Thank you.
- 12 MR. LEE: Can I ask a quick question. I
- 13 just got in the last few days results of studies sponsored
- 14 by Kaiser Family on the same issue in terms of the
- 15 potential costs of expanded liability. And their
- 16 results -- I think it was done -- I'm not sure who did it,
- 17 one of the big firms. Price Waterhouse found premium
- 18 increases from .1 percent to .4 percent.
- 19 Are you familiar with this study?
- 20 MS. O'HAREN: I'm not. And I guess you have
- 21 to -- the question is whether they looked into defensive
- 22 costs or coverage decisions where they factored in the
- 23 unintended consequences down the line. I think if you
- 24 look at what would be the expected rise in premiums just
- 25 due to awards, that would be one thing. But if you're
- 26 looking at what people's behavior is and how they might
- 27 change as a result, that's something else. I think we see
- 28 more of that than anything else.

- 1 MR. LEE: What this other study saw.
- 2 MS. O'HAREN: Pardon?
- 3 DR. ENTHOVEN: Peter, you have to remember
- 4 what Senator Everett McKinley Dirkson said to his
- 5 colleagues, "A billion here, a billion there. Pretty soon
- 6 it adds up to real money."
- 7 MR. HIEPLER: He wasn't talking about
- 8 lawsuits, though. He wasn't talking about holding someone
- 9 accountable in lawsuits.
- DR. NORTHWAY: Are you saying that because
- 11 it might cost some money, you shouldn't be held
- 12 responsible for decisions that you might make?
- MS. O'HAREN: No. I think we are held
- 14 accountable. There are lawsuits filed against health
- 15 plans right now.
- DR. ENTHOVEN: Thank you very much.
- 17 Catherine Dodd on practice of medicine, the
- 18 same paper.
- 19 MS. DODD: H, practice of medicine in the
- 20 "Findings" section, section E under "Accountability in
- 21 Practicing Medicine." I'll give you a second to get to
- 22 that.
- MR. NORTHWAY: What page?
- MS. DODD: Page 3, accountability findings.
- 25 It states that the Medical Practice Act as state law
- 26 assures that only qualified professionals make medical
- 27 decisions and goes on to say that the Medical Board is
- 28 responsible for disciplining individuals. This is true

- 1 for physicians and physician assistants. But it should
- 2 also be noted that the Nurse Practice Act also making
- 3 reference to overlapping functions between nursing and
- 4 medicine as does the Pharmacy Board. And the Board of
- 5 Registered Nurses is responsible for disciplining
- 6 registered nurses if they're practicing dangerous patient
- 7 care.
- 8 It would be more accurate to read, "The
- 9 Healing Arts Practice Act assure that only qualified
- 10 professionals make decisions regarding patient care.
- 11 Their respective boards are responsible for regulating
- 12 licensure and disciplining individuals if their practice
- 13 is endangering patients. In addition, patients also have
- 14 redress for negligent action by the providers through the
- 15 tort system."
- Under "Recommendation," same document.
- 17 Essentially I'm making us all more available to be
- 18 disciplined. Recommendation 1-B on the same document
- 19 under "Formulary Effectiveness," it makes reference to the
- 20 importance of flexibility. And again, that's an issue
- 21 where we're talking about licensed providers. But I think
- 22 one of the points that's lost there is -- the line about
- 23 flexibility says, "Flexibility should be built into the
- 24 process to allow for individual" -- and I'll insert
- 25 "provider" -- "and patient variation." And I'm wondering
- 26 if the task force doesn't really mean individual patient
- 27 variation. Because it's the provider that's choosing
- 28 medications based on patient needs, not the provider

- 1 that's choosing medications based on providers' favorite
- 2 drug company, if you will.
- I actually think it would take away from the
- 4 implication that physicians often use drugs that they have
- 5 been taken out to dinner by the drug company for if you
- 6 just say that we're making decisions based on what
- 7 patients need, not to what physicians or providers like to
- 8 use. It's purely based on if physiological needs of the
- 9 patient and their disease process. So I would say patient
- 10 variation --
- 11 MS. O'SULLIVAN: Could you say what line
- 12 you're at. We're on page 5, recommendation 1 --
- 13 THE WITNESS: Page 6 under "flexibility."
- DR. ENTHOVEN: Page 6 or 7?
- MS. DODD: 1(b), formulary effectiveness.
- 16 Thank you. It's the first paragraph, the fourth line from
- 17 the bottom that begins with the word "flexibility."
- 18 So if you said that flexibility should be
- 19 built into the process to allow for individual patient
- 20 need based on physiology and disease process not on
- 21 physician provider preference, you would just say
- 22 flexibility should be built into the process to allow for
- 23 individual patient variation. I'm just suggesting to
- 24 take --
- DR. ENTHOVEN: Some physicians feel they
- 26 have experience with some drugs and confidence in them.
- MS. DODD: It's still basing it on the
- 28 patient's individual needs, not on their preference. The

- 1 argument from cost containment is that physicians -- I
- 2 mean, most physicians prefer Motrin over ibuprofen. And
- 3 Motrin, in fact, is better on some people's GI tract than
- 4 ibuprofen is. So the physician needs to say or the
- 5 provider, the nurse practitioner, needs to say, "We're
- 6 going to order ibuprofen 600 for this reason: For patient
- 7 need, not for physician preference." I'm merely making it
- 8 as a suggestion to take the accusations away from the
- 9 providers who are prescribing. I don't usually try and
- 10 defend physicians but this is historic.
- DR. ENTHOVEN: Catherine Dodd on new quality
- 12 information.
- MS. DODD: Do I get to go home after this?
- DR. ENTHOVEN: Yes, you may.
- MS. DODD: The question is, are you going to
- 16 give me an "A"?
- DR. ENTHOVEN: We don't publish the grades
- 18 until next week.
- 19 MS. DODD: "Quality Information
- 20 Development, " section 2, Recommendation E, basic safety
- 21 standards includes a section under 5(a) that acceptable
- 22 rates of events and outcomes such as infection rates and
- 23 unplanned readmission rates for inpatient and outpatient
- 24 care and adverse drug events, et cetera, be established.
- 25 And we'd like to request that two additional events be
- 26 used as examples and that the outcomes be added to the
- 27 suggested list because recent research in four states has
- 28 proven that these outcomes are directly related to the

- 1 quality of nursing care in the inpatient setting which has
- 2 changed since managed care has been implemented.
- 3 Data on these events and outcomes is already
- 4 being collected through inpatient unusual occurrence
- 5 systems, which used to be called incident report systems,
- 6 so it's not an additional burden in terms of data
- 7 collection to the institution. Those two unusual
- 8 occurrences are patient falls and pressure ulcers. They
- 9 may not seem as significant as a readmission, but when
- 10 it's your mother who's fallen and broken her hip after all
- 11 she had was a hernia operation, it's a significant event.
- 12 And pressure ulcers, as you all know, are not pretty
- 13 disease processes.
- MS. O'SULLIVAN: Catherine, can you repeat
- 15 where you're recommending?
- MS. DODD: I would add to the list of --
- 17 MALE VOICE: Page 4 and 5(a).
- MS. DODD: So you would add patient falls
- 19 and pressure ulcers to where you're collecting data.
- DR. ENTHOVEN: Thank you.
- Next is Maureen O'Haren, vulnerable
- 22 populations.
- MS. O'HAREN: Thank you, Mr. Chairman. I
- 24 think first of all just in reading this paper with the
- 25 duplication of so many of the recommendations in other
- 26 areas of the paper, it's hard to read and comment on. And
- 27 I won't comment on those recommendations that are
- 28 duplicated in other papers. I will just say in a general

- 1 sense there's several recommendations that would require
- 2 the state -- and I'm presuming DHS and PERS are the ones
- 3 mentioned -- to contract only with plans that contact
- 4 multiple populations and report outcomes for these
- 5 populations.
- DR. ENTHOVEN: I didn't think that meant
- 7 PERS. I thought that meant DHS.
- 8 MS. O'HAREN: Then perhaps it needs to be
- 9 clear.
- 10 As well as contract only with plans that
- 11 credentialed providers based on certain sensitivity,
- 12 cultural competence, and so forth, things that are very
- 13 subjective and hard to define let alone track. I think
- 14 these requirements may preclude the state from contracting
- 15 with health plans that may be smaller, just starting up,
- 16 not have the resources to put in these sort of
- 17 sophisticated tracking systems. I think you may preclude
- 18 some of the plans that have provided care to these
- 19 populations for the longest period of time. I think this
- 20 needs to have some serious analysis before this
- 21 recommendation should be made in terms of what would be
- 22 the impact on the availability of certain plans, certain
- 23 plans that heavily involve the safety net provider in the
- 24 MediCal program. Thank you.
- DR. ENTHOVEN: Catherine Dodd on vulnerable
- 26 populations.
- MS. DODD: Pass.
- DR. ENTHOVEN: Maureen O'Haren, integration

- 1 case study on women.
- 2 MS. DODD: Just to go back a little, Sarah
- 3 has asked me to let you know that I was commenting on
- 4 Recommendations 15 and 19 in particular on the vulnerable
- 5 populations paper.
- 6 Regarding the integration paper, I think the
- 7 recommendations that raise the most concern for us are
- 8 Recommendation 3 which suggests that plans be required to
- 9 cover out-of-network care. Plans must provide all
- 10 medically necessary services within the network, and
- 11 that's required by law. We're talking about integration
- 12 case study on women.
- MR. NORTHWAY: What's the tab?
- MS. SINGH: Tab 6(k).
- MS. O'HAREN: The notion that plans be
- 16 required by law to provide care out of network would not
- 17 be appropriate or consistent with the law. And I think,
- 18 as I mentioned last time, MediCal plans must always
- 19 provide coverage for care provided by any provider of
- 20 family planning services, whether inside or outside of the
- 21 network. So a lot of these need taken care of.
- 22 In addition, I think I've expressed our
- 23 opposition to Recommendation 4 which suggests that all
- 24 materials be sent to all enrollees as opposed to just the
- 25 subscriber, the head of household, or the single address.
- 26 That would be extremely expensive and increase
- 27 administrative costs rather unnecessarily. Thank you.
- DR. ENTHOVEN: Thank you. Next is Catherine

- 1 Dodd, same paper.
- MS. DODD: Same paper, page 3. This is kind
- 3 of -- I just want to say it so I'm certain that it gets
- 4 said. It's a different slant on other licensed provider.
- 5 It's related to coverage coordination of care, section A,
- 6 which is the second paragraph, third line from the bottom
- 7 of that paragraph. It says, "In case of direct access to
- 8 obstetrics/gynecologist." We'd like added to that
- 9 "certified nurse midwives and women's health care
- 10 practitioners." They're specially trained women's health
- 11 providers.
- 12 Same paper, section 5, recommendation 5(b).
- DR. ENTHOVEN: Certified nurse midwives
- 14 and --
- MS. O'HAREN: Women's health nurse
- 16 practitioners. They have a specialty in that area as do
- 17 obstetrician/gynecologists.
- 18 Page 6, 5(b) relating to managed care
- 19 organizations encouraging generalists who wish to provide
- 20 primary care to women to demonstrate competency in the
- 21 basic aspects of gynecological care. We're pleased with
- 22 the suggestion, but we believe that women's health is more
- 23 than just a list of exam tasks and would like to request
- 24 that the competency of sensitivity to the unique needs and
- 25 concerns of women be added to that.
- 26 There's a difference between knowing how to
- 27 do a pelvic exam and doing a pelvic exam that respects the
- 28 dignity of the person that's on the table in the stirrups.

- 1 So it would be adding to the list of competency
- 2 "sensitivity to the unique needs and concerns of women."
- 3 Under 5-C, it includes -- we would like to,
- 4 just for editing clarification purposes, request that
- 5 certified nurse midwives be substituted for "other
- 6 appropriately credentialed advanced practice professionals."
- 7 DR. ENTHOVEN: This is 5(c)?
- 8 MS. DODD: 5-C.
- 9 Then lastly, under No. 8 we'd like to
- 10 request that the words "prenatal" and "postnatal" be
- 11 removed because these terms refer specifically to birth
- 12 and therefore would not include therapeutic abortion.
- 13 Using the word "perinatal" covers all pregnancy-related
- 14 services. So No. 8 would read, "Offer coverage of the
- 15 full range of perinatal services." Or if you wanted to,
- 16 you would say, "Offer coverage for the full range of
- 17 pregnancy-related services," and that would eliminate any
- 18 confusion regarding access to legal therapeutic abortion
- 19 services. Thank you.
- DR. ENTHOVEN: Maureen O'Haren on dispute
- 21 resolution. As far as I can tell, that's going to
- 22 complete the Maureen and Catherine show.
- MS. O'HAREN: Marty Gallegos put up with me
- 24 all year long, so don't feel too bad.
- 25 MS. SINGH: 6(f).
- DR. ENTHOVEN: Where is Marty?
- MS. O'HAREN: He's probably caught in the
- 28 fog.

- 1 The dispute resolution paper has been
- 2 changed a lot, I think, to accommodate a lot of the
- 3 concerns and the suggestions that we provided. I think
- 4 that we still have some concerns that the suggestions on
- 5 the public reports go too broad. And this bullet that
- 6 says, "Summary of the reasons decisions were upheld or
- 7 overturned including the basis upon which decision were
- 8 reached for particular types of complaints" --
- 9 MR. NORTHWAY: Page?
- 10 MR. LEE: Page 6, top of the page.
- MS. O'HAREN: 3(i), recommendation 3(i).
- 12 I don't think that the DOC report could
- 13 ever -- I don't think you ever generalize these reasons
- 14 that much. I don't think the DOC report could ever do a
- 15 line-by-line commentary on each complaint and what was
- 16 done with it. I think this goes a little bit too far in
- 17 terms of what could be done on the sorting by plan and
- 18 medical group as well and might significantly increase the
- 19 cost and complication of any sort of data report.
- I think there's a lot of effort and
- 21 initiative under way in the data collection area. I think
- 22 you're all aware of the initiative that our association is
- 23 involved in, and that will greatly improve the services
- 24 that people receive at the point of service. And I think
- 25 that money should be spent there rather than on this area.
- 26 Thank you.
- DR. ENTHOVEN: Thank you very much.
- 28 We now have a quorum. So without limiting

- 1 myself to three minutes, I'll just offer a few opening
- 2 remarks.
- I'd like to begin by saying I think we have
- 4 made a tremendous amount of progress to date, especially
- 5 when you consider the obstacles that we faced at the
- 6 outset of this task force. We were given a very short
- 7 time, and we're all suffering from that. We have to deal
- 8 with a very complex and controversial set of issues. And
- 9 in many cases, we've had to do a lot of learning to get up
- 10 to speed on that.
- I suspect but can't prove that I'm not the
- 12 only one who would not have read the Knox-Keene law from
- 13 cover to cover but for the task force. We have 30 people
- 14 with very diverse points of view, strongly held. I think
- 15 there was some mutual suspicion at the outset. So it
- 16 isn't surprising that many people had low expectations of
- 17 what this task force could accomplish.
- 18 In fact, if we stay on the course projected
- 19 in the last meeting, we'll reach majority support for
- 20 close to 100 recommendations, which when taken together
- 21 will add up to a far-reaching change in the regulatory
- 22 system, the economic incentives, and the general
- 23 functioning of the managed care industry in California.
- 24 We still have a few points of controversy
- 25 ahead of us, and I've been getting communications on
- 26 those, of course. But whichever way we go, we'll still be
- 27 able to recommend a very substantial reform package. So I
- 28 do want to encourage you all to focus on the areas of an

- 1 extent of agreement and not become depressed or
- 2 pessimistic over a few points of disagreement.
- I think we have had a great deal of
- 4 opportunity to air the issues and to listen to the general
- 5 public and hear from leading experts. There are areas
- 6 where there is disagreement, sometimes because people have
- 7 different estimates of what the consequences of actions
- 8 are or where people lack important pieces of information
- 9 like, "For this or that change in malpractice liability,
- 10 what would the cost implications be?" It's not easy to
- 11 quantify.
- 12 But I do believe that we all share the
- 13 important goals of a health care financing and delivery
- 14 system in California that consistently delivers high
- 15 quality care in a way that is considerate and respectful
- 16 of people and their dignity, their diverse needs,
- 17 convenient, user friendly, affordable, widely accessible,
- 18 and fair. I do believe we all support that set of goals.
- 19 If you read through it, as I guess we've all
- 20 had to now, you see that we really have a lot of ideas
- 21 here. I expect today the task force will vote to
- 22 recommend a new regulatory authority; a number of measures
- 23 aimed at improving the market, the way it works; measures
- 24 recommending public purchasers starting there; and then
- 25 all major purchasers to do risk adjustment, et cetera. I
- 26 won't review the whole thing in the interest of time.
- 27 In the coming week the staff, under my
- 28 direction, will be revising the papers in accordance with

- 1 the decisions made by the task force today and tomorrow.
- 2 One of the questions we'll face is the order in which to
- 3 present the summary recommendations. We propose to
- 4 question you with a delphi process and ask you to indicate
- 5 the order in which you would present the topics. And then
- 6 we'll just add it up and do the votes that way. So we'll
- 7 ask everybody for all these topics to put the numbers.
- 8 This should appear first. This is not a matter of
- 9 importance or of how important they are; it's just a
- 10 matter of in what order they should appear.
- 11 Jeanne and I were talking about this
- 12 yesterday and she raised the question whether that was
- 13 worth the effort or whether the staff and I could be
- 14 trusted to figure out what made sense. We would group
- 15 things by consumer protection, various categories. So
- 16 making competition work, quality of care, empowering
- 17 consumers, regulatory organizations would have some groups
- 18 and then subgroups.
- 19 So let me just ask first by the show of
- 20 hands whether we're using the delphi method or leaving it
- 21 to the staff.
- Jeanne, did you want to comment?
- 23 MS. FINBERG: Yeah. I want to say
- 24 something. My suggestion was -- it sounded like what the
- 25 chairman had in mind was putting the regulatory paper
- 26 first because of logic, and that sounded like something
- 27 that probably people would agree on. But that should be
- 28 discussed. But after the first one, I didn't think the

- 1 order was necessarily that critical and that perhaps the
- 2 chair and the staff could do that.
- 3 They are going to present an executive
- 4 summary, which we'll have the opportunity to review. And
- 5 it seemed to me that rather than the order of the papers,
- 6 the prominence in the executive summary would be something
- 7 people would be more concerned about. And I thought a
- 8 vote about order might produce some odd results that no
- 9 one would really be satisfied with. So that was my
- 10 suggestion. But I do think the first paper is probably
- 11 important and that there should be some brief discussion
- 12 about that to see if we could agree.
- DR. ENTHOVEN: Thank you.
- Nancy.
- 15 MS. FARBER: It would seem logical that you
- 16 order the papers in the sequence that the law mandated us
- 17 to explore subjects. And I recognize that we have papers
- 18 supplemental to that and they could be identified. After
- 19 that, I don't think it's important what order the
- 20 supplemental papers go in. But it just makes sense that
- 21 we were given a legislative mandate, and we should follow
- 22 it.
- DR. ENTHOVEN: I think that was our intent.
- 24 We'll start with the mandated papers. Then I think, as
- 25 Jeanne was saying, then we'd go to regulatory
- 26 organization. It's going to be kind of on everybody's
- 27 mind and probably is a logical place to start. Then
- 28 quality of care, consumer protection, et cetera.

- 1 MS. FARBER: I've forgotten the order in
- 2 which the legislature gave us our commission.
- 3 DR. ENTHOVEN: We'll go right back to the
- 4 law. That's a good idea. We do have that.
- 5 Is it the task force contention to leave it
- 6 at that and we'll work it out and of course this will come
- 7 back to you?
- 8 MR. LEE: I'm fine with that. The question
- 9 that Jeanne made an allusion to that maybe you were about
- 10 to talk about is the process by which we'll get a review
- 11 and comment time on the draft executive summary and also
- 12 on the background papers. We are going to vote on them,
- 13 but there have been a lot of changes that we think may be
- 14 incorporated in them. It would be helpful to have another
- 15 look at them to see if they are and to be able to get back
- 16 to staff to make sure the changes are incorporated.
- 17 I'm much more concerned with the executive
- 18 summary and that we have a back and forth opportunity to
- 19 get feedback so we don't show up on January 5 and have a,
- 20 "My God, this is totally off." Nobody wants to have
- 21 January 5 be unpleasant.
- DR. ENTHOVEN: Let's see. We were thinking
- 23 that on December 22 we would FAX out to everybody --
- MS. SINGH: FedEx.
- DR. ENTHOVEN: FedEx the draft of the
- 26 chairman's letter and the executive summary.
- 27 MS. SINGER: Can I actually add? What we
- 28 were thinking is that the staff who would do a first draft

- 1 of the summary would work with the ERG members as a first
- 2 round to get some agreement as to what those executive
- 3 summary sessions would look like. And then that would be
- 4 the version that would get FedExed out to people on the
- 5 22nd. And if people wanted to give feedback before that
- 6 on the executive summary and any of the other papers
- 7 between then and January 5, that would be fine.
- 8 MR. LEE: Just to clarify. So it's going
- 9 out on the 22nd. But then with people trying to get
- 10 comments back in, something different would be revised
- 11 coming back on January 5. Or is that just so we have it
- 12 before the 5th?
- DR. ENTHOVEN: I think it's so you have it
- 14 before the 5th.
- DR. RODRIGUEZ-TRIAS: Where is the chance
- 16 for input?
- DR. ENTHOVEN: We'll use the 5th to discuss
- 18 it.
- 19 MS. SINGH: The January 5 task force will be
- 20 charged with adopting the executive summary and
- 21 transmittal statement. So you have that entire day to
- 22 discuss that. Trying to get comments back and forth from
- 23 members over the Christmas holidays I think will be
- 24 difficult for both members and staff. And mail issues
- 25 also.
- DR. ENTHOVEN: I think a lot of people are
- 27 going to be away during that time. Let's see. Sarah, I'd
- 28 appreciate it if you'd just stay at the table now that

- 1 it's been vacated by Catherine and Maureen.
- 2 MS. FINBERG: Does that mean that the report
- 3 is not going to go out on January 5? If we're talking
- 4 about language and finding the statement, then it can't
- 5 really go out the door; right? We need to see another
- 6 draft.
- 7 DR. ENTHOVEN: Peter raises another
- 8 question. What about the background paper?
- 9 MR. LEE: I would request those go out on
- 10 the 22nd as well.
- DR. ENTHOVEN: Sarah, are we going to be in
- 12 a position to see the background paper and not just the
- 13 front paper?
- MS. SINGER: That's the intent.
- DR. ENTHOVEN: We will be in a position to
- 16 send those out also?
- 17 MS. SINGER: Yes. That's the plan.
- DR. ENTHOVEN: Okay. Then Nancy Farber.
- 19 MS. FARBER: My concern about going back
- 20 just to the commission members that participated in the
- 21 original development of these plans is we've taken these
- 22 papers well beyond that point, and we've gone through
- 23 revisions that were made by people that didn't participate
- 24 in the original development. We've taken straw votes.
- 25 And my hope and expectation would be the final drafts
- 26 reflect those discussions where the straw votes were taken
- 27 and not go back to the original documents.
- Nancy, when you say you're going to consult

- 1 the people that were originally involved in the
- 2 development of the papers, it's of significant concern to
- 3 me where substantial amendments were made to those papers
- 4 is you don't go back. You're not planning to go back
- 5 apparently at this point to the people who made those.
- 6 MS. SINGER: I should correct myself. If
- 7 there's a person who is responsible for a particular new
- 8 addition too, we'd also go back to those people. There is
- 9 a limited amount of time in the next week to get
- 10 everything done, and we're trying to be as efficient as
- 11 possible. In addition to that, everyone will get the
- 12 versions that we complete as of the 19th on the 23rd, and
- 13 we'll have opportunity to get feedback.
- DR. ENTHOVEN: For example, what we say in
- 15 the executive summary about consumer information is going
- 16 to have to be boiled down to a paragraph of several lines.
- 17 And we would expect to consult with Jeanne Finberg, get
- 18 her acquiescence that this appears to be a fair summary.
- 19 I think that's the best we can do in the short time
- 20 available.
- 21 MS. SINGH: Members, just to very quickly
- 22 clarify, remember the executive summary is simply a brief
- 23 summary of the main report, and the main report is the
- 24 verbatim findings and recommendations that hopefully at
- 25 that time will have been adopted by the task force. We're
- 26 not talking about a brand new document that's not been
- 27 reviewed and discussed by the public and this body.
- DR. ENTHOVEN: Let's see. Maryann

- 1 O'Sullivan.
- MS. O'SULLIVAN: Two things. One is Peter
- 3 was asking about the more lengthy background papers coming
- 4 to us to look at. I want to be sure that they are not
- 5 going to be characterized as having been reviewed by the
- 6 task force, the background papers. Those are things done
- 7 by staff.
- 8 DR. ENTHOVEN: That's right.
- 9 MS. SINGH: It will be in the appendix.
- DR. ENTHOVEN: We have a little ambiguity
- 11 here if they are characterized as having been done by the
- 12 staff. I don't think on January 5 we're going to have
- 13 time to do a word-by-word review of all of them.
- 14 MS. O'SULLIVAN: All I'm saying is Peter
- 15 said, "Can we have them?" What I don't want is for them
- 16 to appear in the second document as having been reviewed
- 17 several times by task force staff or anything like that.
- DR. ENTHOVEN: No. Absolutely not.
- 19 DR. ROMERO: The title of that volume will
- 20 be something like "background materials."
- 21 MS. O'SULLIVAN: My other question is about
- 22 this language that we've been talking about that maybe on
- 23 the cover of the document that says "The Task Force" --
- 24 you know, there were a lot of important things that we
- 25 considered but didn't fully consider, and there are things
- 26 that never came under consideration because of time
- 27 constraints.
- DR. ENTHOVEN: We don't mean they are not

- 1 important.
- 2 MS. O'SULLIVAN: Yeah. Can we come to some
- 3 agreement about what's on the cover of the document?
- DR. ENTHOVEN: I refer to that in our group
- 5 as Maryann's paragraph.
- 6 MS. O'SULLIVAN: Right. I'd like to see
- 7 Maryann's paragraph sometime.
- DR. ENTHOVEN: There's going to be a pair of
- 9 paragraphs. There's Maryann's and Alain's paragraph.
- 10 Alain's is going to say, "We didn't have the time or
- 11 resources to evaluate the costs of these recommendations.
- 12 And cost is, of course, an important issue because of its
- 13 relationship to uninsurance," or something like that. I
- 14 was thinking that that would appear in the executive
- 15 summary but also prominently in the chairman's letter,
- 16 perhaps right up close to the beginning. "We had to work
- 17 within a short period of time" and a few things like that,
- 18 and then these points. So you will have it. It will be
- 19 there.
- 20 MS. O'SULLIVAN: Somewhere up in the
- 21 executive summary?
- 22 MS. SINGH: Members, this is something you
- 23 agreed to at the last meeting was to put that paragraph in
- 24 the executive summary. So I think this has already been
- 25 addressed at this point in time.
- MS. O'SULLIVAN: When are we going to see
- 27 that paragraph?
- 28 MS. SINGH: You'll see that with the

- 1 executive summary.
- DR. ROMERO: Maryann, you may recall I
- 3 scribbled something out at the last meeting and showed it
- 4 to you. I haven't changed it since that time.
- 5 MS. O'SULLIVAN: Maybe we can talk about it
- 6 a little bit.
- 7 DR. RODRIGUEZ-TRIAS: I guess I have some
- 8 concerns about the report reflecting more of our process
- 9 and discussion that wouldn't be on the mandate and to
- 10 ensure that in that executive summary in the introduction
- 11 that we acknowledge that there has been a great deal of
- 12 concern around this table about being uninsured, even
- 13 though that was not our mandate. But I think there has to
- 14 be a framework that addresses that.
- DR. ENTHOVEN: I would like to use that as
- 16 the main example in Maryann's paragraph and possibly even
- 17 have a little paragraph about that, about the present
- 18 situation leaves a lot to be desired, doesn't make sense.
- 19 And we can work out a paragraph about how that might --
- DR. RODRIGUEZ-TRIAS: Fine.
- 21 The other concern I have is that --
- DR. ENTHOVEN: I just say that I might even
- 23 lift language from two or three articles that I've written
- 24 in the past that were proposals for Universal Health
- 25 Insurance and why we ought to try to get there.
- MS. O'SULLIVAN: I care very much about this
- 27 issue but I don't want that paragraph to be that there
- 28 were other issues that aren't to do with managed care.

- 1 There are a lot of important managed care issues that
- 2 weren't considered also. But the uninsured wasn't
- 3 considered as fully as it should have been.
- 4 DR. ENTHOVEN: Maybe it's better not to get
- 5 into that.
- 6 Helen.
- 7 DR. RODRIGUEZ-TRIAS: Let me restate my
- 8 point. I know that there has been a great deal of concern
- 9 around this table on various occasions about the fact that
- 10 we are not discussing the uninsured. And I think
- 11 certainly the way Alain is thinking of approaching it
- 12 seems to me to cover that. And that is to say yes, this
- 13 is a major issue for California which has to be faced
- 14 sooner or later, and possibly sooner. So just to say
- 15 that. Because I would feel -- so I think that's fine.
- The other point though is I've got a lot of
- 17 concern about the style of the writing and about even the
- 18 grammar. And I'm sure that one of the very fine writers
- 19 on staff is going to do some sharp copy editing of it.
- 20 And I hope that that makes the language more readable and
- 21 understandable. I think it's very difficult for people to
- 22 read these recommendations and understand what's being
- 23 said.
- DR. ENTHOVEN: Helen, I agree with you.
- 25 You've heard the expression a camel is a race horse
- 26 designed by a committee. And in some of these late night
- 27 drafting sessions where everybody is throwing in phrases,
- 28 okay, and so forth, we get some pretty poorly drafted

- 1 paragraphs that cause me a little discomfort as I've gone
- 2 back and read them. I think, "Oh gosh, we used 'which'
- 3 when we should have used 'that.' We could have simplified
- 4 this." But my problem is I don't think we have license to
- 5 do that. I think these were finally negotiated treatise.
- 6 And to my regret, I think we're stuck with the
- 7 ungrammatical --
- 8 Bruce and then Peter and then Diane.
- DR. SPURLOCK: Thank you, Mr. Chairman. I
- 10 just want to at this point make public what I've been
- 11 talking with Phil Romero about. It's based on what you
- 12 kind of alluded to in some of your conversations and your
- 13 comments. The chairman recognizes that we're going to
- 14 have probably upward of 100 recommendations and also that
- 15 many of the recommendations we don't have an adequate cost
- 16 analysis for, primarily because we don't have the
- 17 resources and ability to do that in the task force.
- 18 And I made this point a couple meetings ago
- 19 and I want to bring it back to the task force, that in a
- 20 situation where we don't have cost analyses and where
- 21 we're making so many recommendations, we essentially have
- 22 created a moral hazard from an economic standpoint. I
- 23 think what I like to see happen on January 5 and recommend
- 24 is that we go through a process of prioritization so that
- 25 every one of the 100 recommendations is not necessarily
- 26 viewed as equal. It doesn't limit people from looking at
- 27 those recommendations and using them for their own
- 28 political and other purposes, but it does allow us as a

- 1 task force to make a statement what we think are the most
- 2 important, especially if we're going to spend other
- 3 people's money in the process, so that we can say these
- 4 things or more important than other things, much like what
- 5 happened in Oregon when Oregon developed a system by first
- 6 talking about what kind of health care is best. They
- 7 actually did a prioritization process because they could
- 8 not cost out every little detail of all of those
- 9 recommendations.
- 10 So I think the simple process that we've
- 11 been working on would be easy enough to develop a priority
- 12 mechanism for the topics of the task force.
- DR. ENTHOVEN: Thank you. I'm not sure,
- 14 Bruce. I think that makes sense. I'm not sure what to do
- 15 about it. I think we'll have to say we'll think about it.
- Sarah, you have something?
- 17 MS. SINGER: I just wanted to call your
- 18 attention to a list we put in your package based on the
- 19 comments we got last time. We tried to make four
- 20 different sets. One looks at miscellaneous and voluntary
- 21 initiatives, groups them all together; one looks at blue
- 22 ribbon commissions, other working groups and committees,
- 23 advisory groups and such; another looks at new pieces of
- 24 legislation, new regulations and new government programs;
- 25 and the last one looks at new data information requests.
- 26 We tried to break down all the recommendations into those
- 27 lists so that you could see them.
- 28 Bruce, I'd be happy to work with you on

- 1 thinking through how we might create a prioritization
- 2 process that would work. We've been spending a lot of
- 3 time thinking about it and have not figured out how to do
- 4 it efficiently and effectively. But if we can, we will
- 5 spend some time on it.
- DR. ENTHOVEN: Peter Lee.
- 7 MR. LEE: A couple things in response and
- 8 then hopefully to get us rolling down the path.
- 9 As much as I may have a problem with the
- 10 grammar, nothing that comes out hopefully at the next
- 11 meeting will have any changes because while things did in
- 12 between the last meeting, we had straw votes --
- DR. ENTHOVEN: Peter, I just said that.
- 14 Just so we understand, we don't have any license on that.
- 15 I think the executive summary where we're going to have to
- 16 take some of these where we're going into the punch lines,
- 17 we'll have to have license to do that.
- 18 MR. LEE: On cross-referencing, it really
- 19 does relate to this. It's really helpful. I'm concerned
- 20 in many points in the report where we sort of make
- 21 cross-reference but don't necessarily incorporate a
- 22 recommendation in one place or the other. I think a lot
- 23 of these, so to speak, chapters stand alone and will be
- 24 referred to alone. And I mean, I would encourage staff --
- $25\,$ and this may be something to vote on, I'm not sure -- that
- 26 if something is cross referenced actually at the end of
- 27 that section, include it in full.
- 28 It would be a few extra pages. I think that

- 1 many of these sections I think people would use them. I
- 2 know I do very often when I look at other reports. I look
- 3 at one section and that's the only section I may get. So
- 4 I'd encourage thinking about at the tail end there might
- 5 be five recommendations specifically and here are eleven
- 6 others that have findings related to them in other papers.
- 7 Here's what they are in full here. So it's a restatement
- 8 that I think would be helpful.
- 9 The other suggestion -- and it really does
- 10 relate in terms of where I think we have to have some time
- 11 potentially tomorrow to go back through where we need to
- 12 have integrated cross-reference, particularly to panels.
- 13 I think this grid was very helpful from my read. Some of
- 14 these aren't recommendations for panels, but some very
- 15 clearly are. And it seems like it's very close to the
- 16 exact same thing coming out of two different groups. I
- 17 think if that's the case, we should be clear saying, "We
- 18 recommend that there be a panel that, for instance,
- 19 develops standards for evidence of coverage." It's the
- 20 same panel referenced in consumer information and in
- 21 standardization of benefits or whatever rather than make
- 22 it -- I think that we should acknowledge that it is the
- 23 same animal if it is. In a couple of them, I think they
- 24 are. And I think that maybe staff or some members can
- 25 work on that tonight so tomorrow we can agree that it's
- 26 here's the seven panels --
- 27 DR. ROMERO: Seven not ten.
- 28 MR. LEE: Yeah. A number of these are

- 1 encouragements to collaborate and others are the same
- 2 group. So we should say the same group should be doing
- 3 these three things or these two things.
- DR. ENTHOVEN: Sarah, do you have any
- 5 comment?
- 6 MS. SINGER: We'll do it.
- 7 MR. LEE: And a procedural question. Is the
- 8 order we're going through things on the agenda we got, or
- 9 is there some other order?
- DR. ENTHOVEN: I'm going to get to that.
- 11 It's kind of shifting around based on various
- 12 considerations here.
- 13 Diane Griffiths.
- MS. GRIFFITHS: My question and my comments
- 15 are kind of caught between Helen's concerns and Peter's
- 16 concerns. While I'm concerned, as I'm sure many members
- 17 are, about the prospect of recommendations and language
- 18 being changed, I'm also concerned -- I share Helen's
- 19 concern that some of the ways in which the documents are
- 20 drafted are so sufficiently unclear that it will affect
- 21 the credibility and the meaning of the recommendations.
- 22 I'll just cite one example that to me has
- 23 troubled me throughout reading all these documents until
- 24 3:00 in the morning this morning. If you look at 6(g),
- 25 the consumer involvement section, I'm looking now at pages
- 26 3 and 4. This issue, this piece of unclearness, if you
- 27 will, affects the meaning of what we're doing here, and
- 28 it's a substantive issue.

- 1 In these paragraphs, these recommendations
- 2 listed here, we refer to the state agency is charged with
- 3 oversight of managed care. And of the paragraphs -- I
- 4 might add that in another sections we use a different
- 5 phraseology. So I would think it would be useful to use
- 6 the same phraseology, whatever it might be.
- 7 But the substantive point on this one that I
- 8 wanted to make is that in some of these paragraphs we
- 9 refer to "the state agency being charged with oversight of
- 10 managed care, currently DOC and DOI." In others we refer
- 11 to using the same phraseology, "state agency charged with
- 12 oversight of managed care" and we say "currently DOC."
- 13 And there's a clarity issue about whether when we refer to
- 14 the jurisdiction of these entities, we're talking about
- 15 just DOC or DOC and DOI.
- 16 And then of course the substantive issue
- 17 which Maureen touched on of whether we're talking about
- 18 only the Knox-Keene plans or other entities as well.
- DR. ENTHOVEN: Yes.
- 20 MS. GRIFFITHS: I think that, for one, is an
- 21 issue of inconsistent phraseology that we ought to try to
- 22 resolve. And there may be others as well. That's just an
- 23 example.
- DR. ENTHOVEN: I think you've got a good
- 25 point. And the problem is you can't have one
- 26 cross-cutting rule like we adopted for physicians and
- 27 other licensed providers practicing within their legal
- 28 scope of practice or whatever it was because here

- 1 sometimes it really is relevant to DOC only and sometimes
- 2 DOC and DOI. For example, on the example you just put
- 3 your finger on on page 4 of that paper, I see it says
- 4 "currently DOC or DOI could cause to be created a super
- 5 directory." Actually the super directory is I think --
- 6 no, maybe not ambiguous -- but it is irrelevant to DOI.
- 7 But I suppose if there's an at-risk insured plan with
- 8 preferred provider components, then I suppose that is DOI.
- 9 So it would be DOI.
- 10 We will have to think on each case carefully
- 11 as to what does make sense. Good point.
- 12 J.D. Northway. Then I think we should
- 13 not -- we have to move forward.
- DR. NORTHWAY: Just some comments on the
- 15 grammar thing. I think we should look -- I don't want to
- 16 change (inaudible).
- 17 I'd like to follow up on what Bruce talked
- 18 about. And I sent a letter to Alain and to Phil. Because
- 19 we have talked about a lot of things that add cost, I
- 20 think we should add something in there that these added
- 21 costs should be shared by all players in this regard, some
- 22 by the payers, some by the plans, and obviously some by
- 23 the providers. But as I listen to our conversations, I
- 24 hear that the payers don't want to pay any more and the
- 25 plans don't want to reduce their profits. The only people
- 26 left then are the providers, and I think that's fine. But
- 27 the providers have also been squeezed pretty hard in the
- 28 last few years.

- 1 I'd like to see us talk a little bit about
- 2 minimal medical loss ratios so people know when they are
- 3 putting money into premiums that a certain percentage of
- 4 that, preferably a high percentage of that, is going to
- 5 medical loss.
- DR. ENTHOVEN: I think we now need to move
- 7 forward. Has the staff passed out the proposed adoption
- 8 schedule?
- 9 MS. SINGH: They will at this point.
- 10 DR. ENTHOVEN: Would you pass out the
- 11 adoption schedule.
- 12 MS. SINGH: Members, what staff is passing
- 13 out to you right now is a document called "Task Force
- 14 Findings and Recommendations Sections Adoption Schedule."
- 15 There were copies of this provided on the back table for
- 16 the public and this will also be made available on our web
- 17 site. Basically it lists all the findings and
- 18 recommendations that the force will be acting on. There's
- 19 a column that indicates when that document has been or
- 20 will be discussed by the task force.
- 21 The italicized bold print indicates our
- 22 proposed dates. There's also a column for adoptive task
- 23 force meetings, and then whether or not the document has
- 24 been finalized and is now available to the public. This
- 25 document will give you the order of the business today.
- MS. FINBERG: You know, that sort of goes
- 27 back to the question I raised about the executive summary.
- 28 We're going to be working on that on January 5. And I

- 1 guess I was hoping it would go out the door on that date.
- 2 For a lot of the reasons that have been mentioned, it
- 3 would be good to have a careful review, grammar check, et
- 4 cetera. So I don't know if -- this chart doesn't preclude
- 5 that, but it sounds like our intent is to finalize that on
- 6 January 5. And I'd like to suggest that we actually don't
- 7 send it out the door on that day. The reason being that
- 8 we're all very vested in the executive summary because
- 9 that's going to be the document that's going to represent
- 10 this task force. If we are working on it by committee on
- 11 that day, it will be very difficult for it to represent
- 12 our best product.
- DR. ROMERO: Jeanne, I agree with you. And
- 14 anticipating that, my notion, my hope is that on January 5
- 15 the executive summary is approved with relatively minor
- 16 changes which staff can make within a few days thereafter.
- 17 So the executive summary will be available for
- 18 distribution by, to pick an arbitrary date, January 10 or
- 19 something like that.
- 20 MS. FINBERG: Then would it like be
- 21 overnighted to everyone again? Like how does that work
- 22 procedurally?
- MS. SINGH: Members, the intent here is
- 24 you'll discuss the executive summary at the January 5
- 25 meeting and then adopt it. Perhaps there will be
- 26 amendments just as there oftentimes are amendments to the
- 27 findings and recommendations sections that you review.
- 28 The executive summary will be sent to you with the main

- 1 report after X amount of days. I can't speak to how many
- 2 days it will take for us to copy those documents and get
- 3 them out. That will sort of be referred to as kind of a
- 4 preliminary document. And then the formal glossy bound
- 5 copy will be sent out probably early February just because
- 6 of the vendor and the printing process. We'll have
- 7 several hundreds of pages.
- 8 MS. FINBERG: My question was going to sort
- 9 of what happens in between the one that's sent out and the
- 10 glossy one in terms of an opportunity for review and
- 11 comment? In other words, if the staff made a mistake and
- 12 left out the word "not," which I know they wouldn't do.
- 13 But there are things. People are very vested in
- 14 particular word choices here.
- 15 MS. SINGH: I can comment. The staff will
- 16 be reviewing the transcripts to a T. If you'll note, we
- 17 actually have been doing that with all the recommendations
- 18 that have been adopted thus far so that they accurately
- 19 reflect the statements made that day. If there was some
- 20 inadvertent error that was made, I guess that we would
- 21 appreciate that comment right away. But we can't really
- 22 make any changes, any substantive changes, to that
- 23 document after January 5 because you need to have the
- 24 majority of the task force members in agreement with any
- 25 type of change. Typographical errors and things of that
- 26 nature can be changed in the summary, but no substantive
- 27 changes can be made.
- 28 MS. FINBERG: Then it sounds like I would

- 1 suggest a change because that seems problematic to me. I
- 2 think January 5 sounds like a very substantive working day
- 3 on a very important document. And I think all of us need
- 4 to review it. I'm not expecting to make major changes. I
- 5 don't want to. But it's the most important document we're
- 6 doing. And on the papers and using the transcripts, there
- 7 have been mistakes. It's a lot of papers. It's very
- 8 hard. The staff is working very hard. I know there are
- 9 things that were said that weren't done exactly right.
- 10 That always happens. And I think we just need to give
- 11 ourselves the extra time on the executive summary because
- 12 it's so important.
- 13 DR. ENTHOVEN: I don't understand, Jeanne,
- 14 exactly how would we do that if we try to spend the 5th
- 15 fine tuning and then agreeing on the language, you're
- 16 saying afterwards we should go back over it and
- 17 renegotiate the words?
- DR. ROMERO: What I'm interpreting is that
- 19 the staff will implement any amendments on January 5.
- 20 We'll send it out for comments or send it out for you
- 21 folks to check our work, in essence. We may make
- 22 mistakes. And Jeanne, I'm hearing that you want an
- 23 opportunity to look over our shoulders to let us know if
- 24 we made any mistakes so that we can fix it before the
- 25 executive summary goes out final. Is that fair?
- MS. FINBERG: That's right.
- 27 DR. ENTHOVEN: After January 5 we do the
- 28 fix, then we recirculate that for one final review.

- 1 MS. FINBERG: Is there a way we could check
- 2 off and send it back? Is that legal?
- MS. SINGH: Members, again we can certainly
- 4 send out the adopted executive summary for members to
- 5 review to make sure our work accurately reflects what
- 6 happened. And members, if there's an error in there, they
- 7 can note that and send it back to staff. You have to
- 8 realize that unless that's a very minor clarification type
- 9 of an error or a technical error, we cannot make that
- 10 change unless this body meets again and that change is
- 11 adopted by a simple majority of this task force.
- 12 What we can do, for example, if you point
- 13 out there's an error, we can cross-reference it with the
- 14 actual transcript itself and notes. And if the error
- 15 you're contending is not found or documented in our
- 16 background information, transcripts and so forth, we won't
- 17 be able to make that unless this body comes back. And
- 18 basically, members, that's just our process. That's the
- 19 way our bylaws and rules are established.
- DR. ENTHOVEN: Peter, I really need to move
- 21 on. Is this really pressing?
- MR. LEE: Well, it's critical due to our
- 23 timing. It really relates -- this is the first time we've
- 24 seen this order. Some of this was prepared in a totally
- 25 opposite order. So one of the questions I was going to
- 26 raise was on the public perception paper. I would like to
- 27 raise it now. I really don't think it's appropriate to
- 28 vote on a public perception paper because I can't say all

- 1 the findings, the research done, the survey methodology,
- 2 it's a very different animal than everything else. Given
- 3 that, it seems that -- I don't know if other task force
- 4 members agree. If we aren't going to vote on it, we don't
- 5 need as much discussion time on it. That frees up more
- 6 discussion time as we allocate time on other areas.
- 7 As we received it, it's a technical paper
- 8 that people may disagree on the interpretation. But it's
- 9 not something that I think I could vote "is this a survey
- 10 pool or that the survey pool."
- DR. ENTHOVEN: I'm assured by my
- 12 parliamentarian that in order for this to appear in the
- 13 report, there has to be an affirmative vote by the task
- 14 force that this should appear.
- MS. SINGH: Or what you could do, members,
- 16 again, we had a very lengthy discussion -- which I don't
- 17 think it's appropriate to get into that again -- on the
- 18 process of the report. The members voted that any paper
- 19 that is not mandated by AB 2343 that that finding and
- 20 recommendation section be included in the main report and
- 21 that all of those documents be voted on by this task
- 22 force.
- 23 What the task force can do by motion today
- 24 is it can be moved and seconded and then adopted that the
- 25 public perceptions findings not be voted on. They do not
- 26 require adoption for inclusion in the main report and can
- 27 still be included. That can occur today.
- 28 MR. LEE: That's what I'm moving that we do

- 1 so we don't have extensive discussion on it then have an
- 2 introduction that says, "Unlike the other papers, this was
- 3 not voted on because it's a technical paper. But it's
- 4 important to provide data to frame the rest of volume 1."
- 5 So that's a motion.
- 6 DR. ENTHOVEN: That's a motion. Is there a
- 7 second to that motion?
- 8 MS. FINBERG: I second.
- 9 MS. BOWNE: I want to speak to that issue.
- 10 DR. ENTHOVEN: Jeanne seconded it. Would
- 11 you restate the motion.
- 12 MR. LEE: The motion is that we include the
- 13 public perception paper in volume 1 but it have a caveat
- 14 that it was not voted on like all the other sections of
- 15 volume 1. And hence, that we also don't allocate time for
- 16 talking about it so we can talk about the issues that have
- 17 recommendations and findings.
- 18 MS. SINGH: Basically the bottom line is
- 19 that it does not require task force adoption for inclusion
- 20 in the main report.
- 21 MR. LEE: Exactly.
- 22 MS. BOWNE: I'd like to speak specifically
- 23 to that. I would only be in agreement if you would accept
- 24 an amendment that forget the summary, put in the entire
- 25 background paper. The whole piece is 26 pages. If you
- 26 take out the summary which is recapping a part of it,
- 27 you'd have about 20 pages. Because I think that having
- 28 the charted statistics that are given in the main body of

- 1 the paper lends to interpretation. If we have the actual
- 2 statistics in the body, I think that we will be much
- 3 better served and we can avoid disagreement because the
- 4 summary has interpretations of those statistics.
- 5 So I would be for this motion if we can
- 6 amend it to say the whole paper.
- 7 MR. LEE: I consider that a friendly
- 8 amendment to not include the executive summary but to have
- 9 in volume 1 no summary and the paper.
- 10 MS. SINGH: So the motion on the floor at
- 11 this point -- I'm sorry.
- 12 MS. FINBERG: I don't know. I agree with
- 13 including the whole paper whether you take the executive
- 14 summary off or not. I'd have to reread it to see if that
- 15 makes sense or not. I'm a little concerned about that.
- 16 But the idea of including the whole paper is fine with me.
- DR. ENTHOVEN: It's not taking it off; it's
- 18 just the whole thing.
- 19 MR. LEE: Include the whole thing.
- 20 MS. SINGH: Is there any objection to that,
- 21 to Ms. Bowne's suggestion?
- 22 MS. FARBER: I'll call the question. Let's
- 23 vote.
- 24 MS. SINGH: Those in favor of adopting this
- 25 motion please raise your right hand. Those opposed? The
- 26 vote is 20 to 1. The motion passes. Therefore, the
- 27 public perceptions paper in its entirety will be included
- 28 in the main report without the requirement that it be

- 1 adopted by this body.
- 2 MR. LEE: People can still make comments to
- 3 maybe clarify language, but that's sort of staff
- 4 background comments that we do on any background paper.
- 5 MR. KERR: I have a question. We have a
- 6 whole section in there on those who were ill that have not
- 7 been tabulated. In my mind, that's the most important
- 8 part. Will we have that included or not?
- 9 DR. ENTHOVEN: I think again this is one of
- 10 these phenomenon of trying to paint a moving train. I'm
- 11 concerned about discrepancies already in the existing
- 12 paper. I'll still be concerned. A lot of this analysis
- 13 just has to be carefully scrutinized and cross-checked and
- 14 so forth. So I was of the view we ought to deal with what
- 15 we have and not put in more information. Because I don't
- 16 know when it's going to be available, when we're going
- 17 have opportunities for people to review it. And we will
- 18 figure that the author will certainly be publishing that
- 19 later on. It has to be carefully scrutinized. There are
- 20 already numerical discrepancies in the paper that we
- 21 have -- that I'm troubled by.
- MS. O'SULLIVAN: That's been out in the
- 23 field for two weeks now. Is there a problem? It's taken
- 24 so long.
- DR. ROMERO: The time lines were just
- 26 delivered to us in the last 24 hours.
- MS. SINGH: For the third part of the
- 28 survey.

- 1 DR. ROMERO: So there's been no analysis
- 2 done or summarization done thus far. And just speaking
- 3 personally, I've learned from recent experience, as Alain
- 4 was just alluding to, this is a very data intensive and
- 5 error-prone issue. And you need time to do it properly.
- 6 MS. O'SULLIVAN: Will the results in the
- 7 cross-tabs be available to task force members in the
- 8 future on this?
- 9 DR. ENTHOVEN: Sure.
- Nancy.
- 11 MS. FARBER: I would recommend that the
- 12 Chair consider that having agreed that we're going to
- 13 include the report as it stands now, that the missing
- 14 portion of the report would be prepared in time for
- 15 January 5 for consideration as an inclusion with the
- 16 balance of the report.
- DR. ENTHOVEN: I don't know whether it's
- 18 possible or not. Helen Sofler recently E-mailed me with a
- 19 whole list of things she has to get done in a big hurry
- 20 and so forth and holding off our requests for accelerating
- 21 some of this. All can I say is we will look into it and
- 22 give it our best shot. I don't control --
- MS. FARBER: It would seem a very incomplete
- 24 report. Therefore, if it cannot be included because it's
- 25 not available, then I would like to include that what is
- 26 included be very clearly identified as a partial report.
- 27 MS. SKUBIK: Can I just say that the first
- 28 two phases of the survey were completed and they've been

- 1 analyzed and they have been tabulated and are in the
- 2 paper. Those two phases are the total insured population
- 3 of Californians and an additional super sample of another
- 4 1,200 Californians that have problems. That's a very
- 5 significant survey sample. This third sample does not
- 6 change the information that we have from the first two
- 7 samples. It's completely additional information which we
- 8 could conceivably write a separate summary of or
- 9 background paper on for perhaps the appendix. But it
- 10 won't change the information in the first two samples.
- 11 MS. FARBER: No. I think we've already
- 12 agreed as a task force that this isn't going in an
- 13 appendix; it's being included in volume 1.
- 14 MS. SKUBIK: I'm saying the third phase of
- 15 this original research was just finalized. And we've only
- 16 just now received the raw handwritten data.
- 17 MS. FARBER: And I'm telling you I don't
- 18 want to see that in the appendix. I want to see it in the
- 19 first volume with the rest of the report where it belongs,
- 20 not buried somewhere.
- 21 DR. ROMERO: Nancy, it's feasible. No
- 22 dispute there. It's just a question of can it be done in
- 23 time.
- 24 MS. SKUBIK: I knew that this was a very
- 25 ambitious project to try to do original research in this
- 26 amount of time. We've been able to do it for the first
- 27 two samples. If we're not able to get it technically
- 28 completed by January 5, I just can't do anything about it.

- 1 It's a statistical programming issue that's with U.C.
- 2 Berkeley and with the field research organization.
- MS. FARBER: It shouldn't be something
- 4 that's buried in an appendix. When it's finished, it
- 5 belongs in the front volume with the other two pieces.
- DR. ENTHOVEN: We'll do what we can. But,
- 7 Nancy, these things have to be carefully checked. Like do
- 8 these pieces add to the total. In some cases they don't
- 9 by large amounts. Why don't they? What got left out?
- 10 What are the implications and how can we account for the
- 11 total? There's a lot of basic statistical questions that
- 12 have to be scrutinized.
- 13 All right. We need to move forward now.
- 14 To get through our busy agenda as quickly and as
- 15 effectively as possible, members will be asked to work
- 16 through the lunch hour. Box lunches which were preordered
- 17 by staff will be delivered. Members will be asked to pay
- 18 for their lunch upon receipt. We'll break for lunch
- 19 around 12:30.
- 20 Also, I'd like to remind you that any
- 21 letters you wish to submit for inclusion in the main
- 22 report must be received by Alice Singh by noon on December
- 23 19.
- MS. BOWNE: Excuse me, Alain. Is that to
- 25 you or to Alice? Can we have the precise place, please.
- MS. SINGH: To me. FAX it to my office.
- 27 The FAX number is 322-4664. It's on our letterhead.
- 28 MS. FINBERG: What is it that has to be

- 1 faxed to you?
- 2 DR. ENTHOVEN: If you have an individual or
- 3 small group or group letter commenting on the findings one
- 4 way or another that you want included in the report, then
- 5 have it to Alice Singh by noon on the 19th.
- DR. NORTHWAY: So if we send something to
- 7 you or to Phil, we have to sent another copy to Alice?
- 8 MS. SINGH: Yes. Please send it to me. I'm
- 9 the keeper of all paper.
- 10 DR. ROMERO: In your case, J.D., I'll give
- 11 to Alice to save you the trouble.
- 12 MS. SINGH: I do have yours, Dr. Northway.
- DR. ENTHOVEN: Okay. The executive
- 14 director.
- DR. ROMERO: Yes. You've covered a lot of
- 16 things I was going to mention. Just on the last point
- 17 just to clarify the discussion we just had a moment ago
- 18 about sending things to Alice, that refers to member
- 19 letters from either individual or groups of members
- 20 commenting on the report. Outside material we have been
- 21 and will continue to receive from outside sources. And
- 22 our e-mail address, FAX machine numbers are all over the
- 23 paper and back.
- 24 As Alain has said, we are painting a moving
- 25 train. And I want to draw your attention to a couple
- 26 papers that have been revised since they were mailed out
- 27 to you. What I'm about to say should not be new
- 28 information for anybody who's been reading recent mail.

- 1 But I just want to highlight it for those who haven't been
- 2 standing over the FAX machine for the latest FAX from
- 3 Phil.
- 4 On the public perception paper, the one we
- 5 were just discussing, we found some basically technical
- 6 fixes, in particular an illustration of a theme of a few
- 7 minutes ago, we found we were we misestimating the size of
- 8 one of the samples. And that changes many, many of the
- 9 figures in small ways. Those updates were made and are in
- 10 the public perception paper that's, I believe, in your
- 11 manila folder.
- 12 MS. SINGH: Dr. Romero, the revised public
- 13 perceptions paper will be distributed to you after lunch.
- 14 The revised regulatory organization paper is in your
- 15 manila folder.
- DR. ROMERO: The changes here are very minor
- 17 and technical. On the regulatory organizational paper, I
- 18 sent you a FAX summarizing those revisions. And
- 19 unfortunately, I didn't bring it with me so I'll do this
- 20 from memory.
- 21 They were of two types. First, as I
- 22 mentioned, I tried to -- I've gotten some comments that in
- 23 inadvertent ways I've shown my bias in the discussion
- $24\,$ about the board versus the individual director. So I
- 25 tried to make that discussion more balanced. In
- 26 particular, I reversed the order of two of the suboptions.
- 27 No substantive change; just reversed the order.
- 28 And second, I found as I gave the paper some

- 1 thought that I had not -- we have in the discussion about
- 2 the scope of jurisdiction of this new regulatory
- 3 organization, we're considering a number of different
- 4 options, some of them involving phasing its reach over
- 5 more and more (inaudible) in the health care system. And
- 6 I found that the break points I had chosen were quite as
- 7 reflective of the task force's discussion as I meant them
- 8 to be. So I changed the break points of those
- 9 alternatives just a bit also.
- 10 Let's see. That's all I have. Alice, you
- 11 may have a schedule or other issues.
- 12 MS. SINGH: An announcement. Also members,
- 13 the two papers that were adopted at the last meeting are
- 14 now made available to you and are included in your manila
- 15 folder. Copies were also on the back table. Those
- 16 findings and recommendations sections are the impact of
- 17 managed care on quality access and cost and the findings.
- 18 And the findings and recommendations for the standardizing
- 19 health insurance contracts.
- 20 The health industry profile findings were
- 21 also adopted at the November 21 meeting and did assume
- 22 some technical difficulties. That paper will be available
- 23 on the web on Monday and we'll send that out to task force
- 24 members as well.
- DR. ROMERO: Just finally as an
- 26 afterthought, as you all know, we have staff both in Palo
- 27 Alto and in Sacramento working on different papers.
- 28 Sacramento has been principally responsible for the two

- 1 papers I mentioned a moment ago that dealt with
- 2 perceptions and regulatory organization.
- If you have written comments on the public
- 4 perception paper, please forward them to us in Sacramento
- 5 because we'll be the ones implementing them.
- 6 MS. O'SULLIVAN: One other logistical
- 7 question. The transmittal statement, is that going to
- 8 be -- I don't know if there's going to be a menu of
- 9 transmittal statements or what you all are thinking about.
- 10 Will that be sent out to us to review ahead of time?
- DR. ROMERO: Alain, I'm glad you're back.
- 12 Maryann just asked about the schedule logistics behind
- 13 your transmittal letter. My understanding is that you
- 14 intend to submit that sometime approximately December 20;
- 15 is that right?
- MS. O'SULLIVAN: I'm sorry. That wasn't
- 17 what I meant. It wasn't about your letter, Dr. Enthoven.
- 18 It was about what do we say? What do we vote? Do we all
- 19 vote and say, "We love this"? That range.
- MS. DECKER: Range of sensitivity.
- 21 DR. ENTHOVEN: There will be some
- 22 alternative paragraphs that people can vote on in the
- 23 draft of that letter is what I was thinking.
- MS. O'SULLIVAN: Good.
- DR. ENTHOVEN: You know, "I'm happy to
- 26 transmit this letter. The majority of the task force
- 27 agrees this reflects our findings and deliberations," or,
- 28 "The majority agrees it accurately reflects" or "majority

- 1 supports."
- MS. O'SULLIVAN: So it's in your letter.
- 3 DR. ROMERO: They will see that in
- 4 approximately a week. Is that about right?
- 5 MS. SINGH: That is scheduled to go December
- 6 22, the menu of options.
- 7 DR. ENTHOVEN: Next we have to deal with the
- 8 October 28 meeting minutes which were in your packet.
- 9 That's consent item No. 4(a).
- 10 MS. GRIFFITHS: Mr. Chairman, I wanted to
- 11 note on behalf of the Assembly that the Assemblywoman
- 12 Thomson's name is misspelled. Her name is T-h-o-m-s-o-n.
- 13 There's no "P" in her name.
- 14 MS. SINGH: We will make that typographical
- 15 correction.
- MS. GRIFFITHS: I notice Mr. Zaremberg was
- 17 misspelled and Ms. Belshe as well.
- 18 MS. SINGH: We will note those corrections.
- 19 This is a consent item, Mr. Chairman. Do
- 20 you want to ask for a motion to adopt the consent
- 21 calendar?
- DR. ENTHOVEN: Is there a motion to adopt
- 23 the minutes? Second? All in favor? All opposed? That's
- 24 adopted.
- 25 I guess we'll take a short break. Please
- 26 return in five minutes. We'll just give people a bathroom
- 27 break opportunity. Then I'm going to work on the order in
- 28 which to deal with these because we have a problem of not

- 1 very many people here.
- 2 (Off the record.)
- 3 DR. ENTHOVEN: We have a problem that some
- 4 may perceive as an opportunity. That is, the last time I
- 5 counted, there were about 20 or possibly 21 members here.
- 6 And of course by our rules, we cannot pass a
- 7 recommendation without a vote of 16 members of the task
- 8 force. And if we have, for example, 21 here, then we have
- 9 to have a fairly super majority.
- 10 In some cases, that might serve as an
- 11 encouragement to people to look for wording that can
- 12 attract more votes and be less sharp edged as one way or
- 13 another.
- 14 But also with respect to the order in which
- 15 we take papers, I'm going to try to make just a few
- 16 horseback judgements as we go here, which I hope you will
- 17 allow me without objection, and try and identify some
- 18 papers that I think are less controversial and more likely
- 19 to win the required number of votes. And then we are
- 20 going to go to our procedure about voting that the
- 21 parlimentarian is going to explain to me. And if I can
- 22 understand it, then there's a good chance that everybody
- 23 else will understand it.
- 24 Alice.
- MS. SINGH: Members, as the chairman
- 26 indicated, there's an opportunity for the task force not
- 27 to have its full compliment present. Therefore, as we
- 28 vote on the recommendations, if all 30 members are not

- 1 present and voting on a recommendation and that
- 2 recommendation does not secure a simple majority vote,
- 3 instead of indicating that that motion will fail because
- 4 it did not have the simple majority, any member of this
- 5 task force can request that we hold that vote open until
- 6 close of business today. If there is no objection, then
- 7 we will hold that vote open.
- 8 Therefore, in that event, what will happen
- 9 is I will need to call a roll call vote on that
- 10 recommendation so that we can ensure we do not have
- 11 members voting twice or what have you. So just please
- 12 keep in mind that this will make the process a little bit
- 13 longer but is necessary.
- 14 MR. SHAPIRO: I have a question before you
- 15 go to the next one. I know of a member who won't be here
- 16 today at all but will be here tomorrow. You said you'd
- 17 hold the vote open today. I also (inaudible) you can
- 18 reopen any issue at any time.
- 19 MS. SINGH: What you can do is ask for
- 20 reconsideration should a motion fail. That is correct.
- 21 $\,$ And it can pass with a majority. That is correct.
- 22 Dr. Northway.
- 23 MR. NORTHWAY: What if the motion actually
- 24 passes with 16 or more? Does that mean that it can be
- 25 reopened even though there aren't 30 people here?
- MS. SINGH: No. If the recommendation is
- 27 adopted by a simple majority of the task force, it's not
- 28 necessary to leave that open.

- 1 Is that clear to the members?
- 2 MS. BOWNE: I thought if it passed by 16,
- 3 it's done.
- 4 MS. SINGH: That's correct.
- 5 MS. BOWNE: It's not permissible to reopen
- 6 it.
- 7 DR. ENTHOVEN: There would be no point. I
- 8 see. If one of the 16 was not here tomorrow --
- 9 MS. SINGH: If a motion is adopted by a
- 10 simple majority of this task force, then that motion is
- 11 adopted and the business is then concluded on that
- 12 recommendation. This is only in the instance that we are
- 13 unable to secure a simple majority vote of 16.
- 14 Dr. Spurlock.
- DR. SPURLOCK: Just a clarification. In
- 16 those instances when a majority is not obtained and the
- 17 request has been made to hold a vote open, open to call,
- 18 when will the task force members know the final
- $19\,$ disposition of that discussion and when will the final
- 20 vote happen? Do you have to be present in person? How is
- 21 that going to happen when you have the final roll call?
- MS. SINGH: What will happen, members, is
- 23 before we adjourn, I will read each of the recommendations
- 24 that still have an open call. And then I will call the
- 25 names of those members who have not yet voted on that
- 26 recommendation. At that point, this task force and the
- 27 public will know by what vote that recommendation passed
- 28 or failed.

- 1 Are there any other questions? Mr. Rodgers.
- 2 MR. RODGERS: If there is a vote that needs
- 3 to be deferred until tomorrow, can we vote to defer a vote
- 4 until tomorrow?
- 5 MS. SINGH: That's correct. If there is a
- 6 recommendation that a task force member feels it's
- 7 appropriate to defer the vote on that recommendation,
- 8 before the vote is taken, a member of this body can move
- 9 to defer the item until tomorrow. That motion requires a
- 10 second and it requires adoption, a simple majority
- 11 adoption, by this task force.
- MS. FINBERG: What about after the vote is
- 13 taken and it still doesn't achieve the majority at the end
- 14 of the day? Could we say that could be held open until
- 15 tomorrow?
- MS. SINGH: What you could do in that
- 17 instance is if I have read the roll call and it is
- 18 apparent or it is clear that that recommendation failed,
- 19 did not secure 16 votes, then any member of this body can
- 20 request that that recommendation be moved for
- 21 reconsideration tomorrow. That, again, will require a
- 22 second and a simple majority vote by this task force to
- 23 open this up for reconsideration tomorrow.
- MR. RODGERS: A simple majority is 16?
- MS. SINGH: 16. A simple majority of the
- 26 total authorized task force members is 16.
- 27 MS. FINBERG: Why is that different from the
- 28 call thing, the same day versus the next day? Is that

- 1 really different?
- MS. O'SULLIVAN: Do we have to revote
- 3 tomorrow?
- 4 MS. SINGH: Yes. Because you have to
- 5 conclude all the business at the end of the day before the
- 6 meeting is adjourned. If a motion fails today, the only
- 7 way it can be reconsidered is by another motion for
- 8 reconsideration which requires a simple majority vote. So
- 9 16 members need to vote in favor to accept that as a
- 10 reconsideration item.
- 11 MS. FINBERG: I'm trying to save time here.
- 12 I wonder if we said that we're not going to adjourn until
- 13 tomorrow, if that would help us out.
- 14 MS. SINGH: I think that we need to have an
- 15 adjournment. Members, this is a very large body. We have
- 16 a lot of members present. And Mr. Lee and I actually had
- 17 a discussion about this. We're already bending this as it
- 18 is. And in order to make sure that we keep everything
- 19 clear, I believe this is the way that we need to do this.
- 20 If a recommendation doesn't pass today, then it needs to
- 21 be motioned for reconsideration.
- 22 Members, in the past if a recommendation
- 23 hasn't been adopted, we haven't allowed this. That's
- 24 basically --
- MS. FINBERG: We're just in much more of a
- 26 hurry, that's all.
- 27 MS. SINGH: I understand. I'm trying to
- 28 make this as easy as possible.

- 1 MS. O'SULLIVAN: To help this, is there any
- 2 voting member who knows they are not going to be here
- 3 tomorrow?
- 4 MS. FINBERG: Depending on how late the day
- 5 goes.
- 6 MR. HAUCK: As long as we're making up rules
- 7 here on the fly, I don't know what the basis for some of
- 8 this is.
- 9 MS. SINGH: These are legitimate rules.
- 10 MR. HAUCK: Well, all right. My question is
- 11 if we're going to vote or if we're going to hold roll call
- 12 votes open, why don't we hold the roll open all day on any
- 13 vote and let any member who arrives vote?
- MS. SINGH: To register?
- 15 MR. HAUCK: Yes. Let any member vote who
- 16 arrives late -- as long as the vote does not change. If
- 17 there's 16 votes for a recommendation and a member arrives
- 18 in the middle of the day or the end of the day or
- 19 whatever, why don't we let that person add his or her name
- 20 to the roll call as long as it doesn't change the outcome.
- 21 Wait a minute, please.
- MS. SINGH: I'm going to agree with you.
- 23 MR. HAUCK: The other point I wanted to make
- 24 is it seems to me that we get lost to some extent in this
- 25 procedural process. What we're trying to achieve here as
- 26 much consensus as we can. Granted, we may not be able to
- 27 achieve a tremendous amount. But to the extent that we
- 28 can get more than 16 votes on recommendations, that make

- 1 the effect of them perhaps a little stronger when all of
- 2 this gets forwarded to the legislature and the governor.
- 3 So it seems to me that we shouldn't lose
- 4 ourselves in the process. We ought to provide our members
- 5 the opportunity to vote. And as long as a member who
- 6 wasn't here and arrives late doesn't change the outcome of
- 7 the vote or reverse the majority, I don't see any reason
- 8 why we shouldn't do that.
- 9 MS. SINGH: I can answer that, Mr. Hauck.
- 10 Members, you're certainly welcome to have that option.
- 11 What that would entail, however, that we have a roll call
- 12 vote on every single recommendation that's considered. I
- 13 don't have a problem that.
- MR. HAUCK: That's what we were going to do,
- 15 isn't it?
- MS. SINGH: What we proposed to do is only
- 17 have it upon request should the motion not have a simple
- 18 majority. If that is the will of this body to have a roll
- 19 call vote for every item, I don't have a problem with
- 20 that.
- 21 Are there any other questions on this?
- 22 Mr. Lee.
- DR. ENTHOVEN: It's a good idea if we just
- 24 went into it. I mean, this is going to be endlessly
- 25 complex. Let's give it a try.
- I'd like us to begin with the paper on
- 27 academic medical centers. And first, let me just say to
- 28 all of the members that I profoundly, sincerely, utterly,

- 1 and abjectly apologize for the fact that you did not get
- 2 line-in line-outs on some of these. It happened to do
- 3 with the computers would not produce that in time to meet
- 4 the deadline for computer mysteries that I don't
- 5 understand and can't control. So I'm awfully sorry about
- 6 that. I'd appreciate it if we didn't waste any more time
- 7 dealing with that. It was just an unfortunate thing.
- 8 From here forward, we will --
- 9 Let's see. This is tab item 6(c). So we
- 10 have the academic medical centers. And the question is
- 11 simply to adopt it. I regret that Dr. Karpf is not here.
- 12 And I want to say that I received a letter from
- 13 Mr. Gertner or Dr. Gertner of the University of
- 14 California, and he had a number of changes. But most of
- 15 those are in the background paper.
- 16 There was one in the front paper where he
- 17 wanted us to say -- if you look on page 3 in the middle of
- 18 the latter paragraph right in the middle it says, "USC
- 19 entered a voluntary agreement with the state to adjust the
- 20 mix." What the paper says there is, "But progress to date
- 21 has focused mainly on expanding priority care residency
- 22 programs versus making the necessary reductions in
- 23 specialty programs."
- 24 Dr. Gertner wanted to modify that to say
- 25 "Has achieved a 50/50 balance in residency positions."
- 26 And then he offers a 1997 reference. There is a problem
- 27 with that. One thing is last minute information that
- 28 hasn't been able to be verified. Another I can think of

- 1 is -- forgive me, Dr. Gertner, if I sound a little cynical
- 2 here. One neat way of correcting your
- 3 specialty/generalist ratio is to increase the number of
- 4 slots, whether they get filled or not. And so before
- 5 accepting his change, I would want to have some serious
- 6 conversation about whether that is matched by actual
- 7 residents on the grounds.
- 8 MS. BOWNE: Another is to redefine how the
- 9 different specialists are classified.
- 10 DR. ENTHOVEN: Rebecca.
- 11 MS. BOWNE: Another way to, shall we say,
- 12 read the data is to redefine how specialists are
- 13 classified. And I think that that would need further
- 14 investigation before as co whatever defender or attacker
- 15 of this paper I would be willing to agree to.
- DR. ENTHOVEN: So what I'm getting from the
- 17 body's language is we'll go with what we got. I felt I
- 18 needed to call people's attention to that because that was
- 19 one of these late minute things.
- Yes, Nancy.
- 21 MS. FARBER: Are we going to discuss these
- 22 papers in their contexts?
- MS. BOWNE: We have discussed them.
- 24 MS. FARBER: I know we have but are we going
- 25 to do it again today?
- DR. ENTHOVEN: I would entertain a motion to
- 27 adopt and then see if we can just march through this very
- 28 quickly.

- 1 MS. BOWNE: Motion to adopt the academic
- 2 medical center paper as it is.
- 3 MULTIPLE VOICES: Second.
- DR. ENTHOVEN: Motion has been made and
- 5 seconded.
- 6 MS. FARBER: Can we have discussion now?
- 7 DR. ENTHOVEN: Yes.
- 8 MR. LEE: If I could just -- a procedural
- 9 reminder. When we have comments, can we make specific
- 10 page and cites and make recommendations for specific
- 11 changes requested.
- DR. ENTHOVEN: We're going to do this in a
- 13 max of 45 minutes. And Barbara Decker has kindly agreed
- 14 to be our timekeeper and keep pushing us forward.
- 15 So Nancy Farber.
- MS. FARBER: On page 5 of the revised
- 17 document, the last paragraph reads, "Health plans feel
- 18 themselves under pressure to pay for unproven therapies
- 19 which may waste money and even be harmful to patients."
- 20 If you're going to state that side of the
- 21 argument, I insist that you state the other side of the
- 22 argument, which is that frequently health plans contract
- 23 with medical centers with lesser skills and capabilities
- 24 based on price and deny their patients access to the
- 25 academic medical center where they would have very clear
- 26 benefit from receiving superior care.
- 27 MR. WILLIAMS: Is there evidence for that
- 28 statement?

- DR. ENTHOVEN: In our recent investigations
- 2 and conversations with people at Stanford and U.C., what
- 3 they are saying is Stanford hospital right now is full,
- 4 possibly overflowing, if you'll forgive my using a local
- 5 anecdote. And I say, "Why?"
- 6 They say that apparently what has happened
- 7 is the less qualified hospitals who have low volume
- 8 programs and high cost treatments have been cutting back
- 9 on those to save money. And therefore, the patients have
- 10 been getting referred to the academic health centers. So
- 11 the phenomenon that seems to be the overpowering response
- 12 to these incentives or the dominant one is, at least for
- 13 Stanford and U.C., is they are getting more referrals than
- 14 ever.
- MS. FARBER: I'd like to reference a 1995
- 16 study of pediatric heart surgery outcomes performed by
- 17 Kathy Jenkins, a Boston cardiologist. She studied 7,000
- 18 heart surgeries performed in 1992. And she found that
- 19 after adjusting for riskiness of surgery, patients with
- 20 regular commercial insurance were less likely to die than
- 21 those with HMO coverage. The difference was especially
- 22 pronounced in the largest HMO market in California.
- 23 And it goes on to conclude that the most
- 24 likely explanation for this difference were that the HMOs
- 25 were less willing to send their patients to preeminent
- 26 high cost hospitals.
- 27 If you're going to put one argument in, I
- 28 insist you put the other one in. The other option is to

- 1 strike that sentence.
- DR. ENTHOVEN: Exactly what line are you on
- 3 on that page, Nancy?
- 4 MS. FARBER: I'm looking at page 5. "Health
- 5 plans feel themselves under pressure" --
- 6 DR. ENTHOVEN: In the first paragraph?
- 7 MS. O'SULLIVAN: Second paragraph. Can I
- 8 add an amendment? If we strike that sentence, we should
- 9 also strike the sentence that follows it. It wouldn't
- 10 make any sense being there by itself anyway, and it's also
- 11 got a lot of problems. They are not good forms for
- 12 evaluating efficacy but they are good forms for resolving
- 13 disputes.
- DR. ENTHOVEN: Take out both sentences?
- 15 That's going to kind of gut an important point.
- MS. FARBER: I would encourage you to
- 17 include the other argument as well.
- DR. ENTHOVEN: My helpers are saying we're
- 19 having a problem. Dr. Karpf is supposed to be here this
- 20 afternoon. Do we know he's going to be here this
- 21 afternoon?
- DR. NORTHWAY: I think we should put this
- 23 off then if he's going to be here. He wrote this thing.
- DR. ENTHOVEN: Okay. I agree. Then let us
- 25 then take up the --
- MR. LEE: Can we move to table?
- DR. ENTHOVEN: Okay.
- 28 MR. LEE: Another process suggestion. I

- 1 think it's very helpful to have a specific sentence to be
- 2 plugged in that we can respond to. Or say, "I move this"
- 3 and do a quick straw poll. I think we can get quick
- 4 senses of language on either side to move through this.
- 5 MS. FINBERG: If you could also tell us what
- 6 the order is so we know which ones you're calling
- 7 noncontroversial, I think it would be helpful. I want to
- 8 make a phone call and I don't want to miss --
- 9 DR. ENTHOVEN: The next is financial
- 10 incentives for providers and managed care plans. Then
- 11 physician/patient relationships. Then when Dr. Karpf
- 12 arrives, we'll do academic. Then we'll do governmental
- 13 oversight. Or maybe then we'll try expanding consumer
- 14 choice and then try government oversight. The next two
- 15 would be financial incentives for providers and
- 16 physician/patient relationships.
- 17 DR. RODRIGUEZ-TRIAS: Could you give us tab
- 18 numbers?
- 19 MR. LEE: Physician incentives is 6(b).
- 20 MS. O'SULLIVAN: The agenda reflects tab
- 21 numbers too.
- 22 MS. SINGH: Yes, it does. The agenda does
- 23 reflect the tab numbers.
- DR. NORTHWAY: What is the status of the
- 25 academic medical centers?
- DR. ENTHOVEN: We've tabled that in the hope
- 27 that without objection it will be tabled until Dr. Karpf
- 28 arrives.

- 1 We're now going to discuss financial
- 2 incentives for providers and managed care plans. We will
- 3 start with -- are we going to have the same problem that
- 4 Donna Conom is not here? Is she on the plane?
- 5 MS. FARBER: I don't think Donna is planning
- 6 to be here today.
- 7 DR. ENTHOVEN: She said she was going to be
- 8 here? And we don't have any --
- 9 MS. SINGH: We don't know what her status is
- 10 at this point.
- 11 DR. ENTHOVEN: Armstead and Zaremberg said
- 12 they wouldn't be here today. Everyone else said they
- 13 would. Let's just settle it up front.
- 14 Is it all right to deal with this without
- 15 Donna?
- 16 MR. ZATKIN: I'm going to defend the
- 17 recommendations, if that's the issue. I'm going to
- 18 suggest some clarifying amendments. I'll go through
- 19 those. If you're not comfortable with doing the paper
- 20 unless Donna is here, that's fine.
- 21 DR. ENTHOVEN: Without objection, we will
- 22 move forward with this one. Okay. Tab 6(b). Financial
- 23 incentives for providers and managed care plans.
- 24 Steve.
- MR. ZATKIN: Why don't we just move through.
- 26 Alain, do you want me to manage the votes, or do you want
- 27 to do that? Or do you want me to deal with my own
- 28 suggestions? My suggestions don't come until 4(a).

- DR. ENTHOVEN: We will go right to the
- 2 recommendations. And then we'll come back.
- 3 MS. DECKER: Time.
- 4 DR. ENTHOVEN: 45 minutes.
- 5 MS. GRIFFITHS: Mr. Chairman, if we're going
- 6 to start with the recommendations, can I raise an issue
- 7 before the recommendations? Sorry.
- 8 DR. ENTHOVEN: Do we have a motion to adopt
- 9 the paper?
- 10 MS. SINGH: Members, I encourage you to not
- 11 make a formal motion until you've made all of your
- 12 technical amendments so that we can get through this
- 13 quickly, as I'm sure Mr. (inaudible) would appreciate
- 14 greatly.
- MS. GRIFFITHS: One of my comments before
- 16 the recommendations is very technical. That is in
- 17 footnote 3 on page 1. I would suggest that we make
- 18 reference to the Health and Safety Code which is section
- 19 1367.1.
- DR. ROMERO: The formal Health and Safety
- 21 Code.
- MS. GRIFFITHS: Yes. That would be the
- 23 formally correct reference.
- DR. ROMERO: Correct.
- DR. ENTHOVEN: Okay. Thank you.
- 26 MS. GRIFFITHS: The other thing is in the
- 27 third paragraph in the text on that page, page 1, the
- 28 second line. The sentence starts on the first line,

- 1 "These relationships are often very complex and therefore
- 2 in most instances not amenable to regulation." I'd like
- 3 to suggest that we say "may not be amenable to regulation"
- 4 rather than be so categorical about that.
- 5 DR. ENTHOVEN: And therefore --
- 6 MS. GRIFFITHS: "May not be amenable to
- 7 regulation."
- 8 DR. ENTHOVEN: Is there any objection?
- 9 Okay. Fair enough.
- 10 Any other comments? Then we'll move right
- 11 to the recommendations.
- 12 Mr. Zatkin.
- 13 MR. ZATKIN: Want to just go down each one?
- DR. ENTHOVEN: Yes.
- MS. FINBERG: I have a suggestion on No. 1.
- DR. ENTHOVEN: Let me say generally here the
- 17 way we're going to have to move if we want to get things
- 18 passed is to take sharp edges off of things and broaden
- 19 the base of support. That was coincidental that that came
- 20 up with you, Jeanne.
- MS. FINBERG: Sure.
- DR. ENTHOVEN: Whoever was the person who
- 23 had a comment.
- 24 MS. FINBERG: I don't think this is a sharp
- 25 edge, but you'll have to let me know. This No. 1 was
- 26 intended to enhance the amount of information that's
- 27 currently available. And I know we took a straw poll on
- 28 the issue of specific numbers which clearly wasn't the

- 1 will of the task force to disclose. I'm looking for
- 2 something a lot more modest that enhances on what's
- 3 currently available. I'm worried that just saying "scope
- 4 and general methods" is too vague.
- 5 So the language I'm suggesting is that we
- 6 add after the word "public" "specific information about."
- 7 So it reads, "Health plans should be required to disclose
- 8 to the public specific information about the scope and
- 9 general methods of payment." And then at the end of the
- 10 sentence it would say, "to enable consumers to evaluate
- 11 risks and to compare plans."
- 12 Did people get that? Do you want me to read
- 13 it again?
- 14 MEMBER: One more time.
- MS. FINBERG: To the sentence that starts
- 16 out "how plans should be required to disclose to the
- 17 public" I'm going to insert "specific information about."
- 18 Then we'll read the rest of the sentence. "The scope and
- 19 general methods of payment made to their contracting
- 20 medical groups, IPAs, or health practitioners and the
- 21 types of financial incentives used." And then I'm adding
- 22 "to enable consumers to evaluate risks and to compare
- 23 plans."
- 24 DR. ENTHOVEN: Steve, is that friendly?
- 25 I'll let Steve comment.
- 26 MR. ZATKIN: I think that the first
- 27 provision is okay. I guess when you talk about evaluating
- 28 risks, that's kind of a negative way of putting it. Can

- 1 you come up with a more positive way?
- 2 MS. FINBERG: What would you suggest?
- 3 DR. ENTHOVEN: Evaluate plans?
- 4 MS. FINBERG: Maybe we should say "to
- 5 compare plans."
- 6 MR. ZATKIN: Fine.
- 7 MS. FARBER: Would you read the last
- 8 sentence now.
- 9 MS. FINBERG: It would now say, "to enable
- 10 consumers to evaluate and to compare plans."
- 11 MR. HIEPLER: I have one suggestion on that.
- 12 Where it says "made to the contracting medical groups,
- 13 IPAs, or health practitioners," one big concern is
- 14 capitated labs and capitated services. I think we can
- 15 include everything by just saying "contracting providers
- 16 of health care services." Because that will include
- 17 everything that is potentially contracted. Because a
- 18 patient has the right to know what the lab is being paid,
- 19 the two cents per month per member, whatever it is.
- 20 MR. ZATKIN: Mark, I think the issue there
- 21 is this first provision is viewed as sort of an
- 22 affirmative duty, which means that there has to be
- 23 information put into a document. The references later on
- 24 to providers have to do with disclosing upon request.
- 25 So the question is whether it's practical
- 26 for a plan in its documents to put down all of the kinds
- 27 of information that you're talking about relating to all
- 28 of the types of arrangements.

- I'm going to ask Ron Williams, I'll ask Tony
- 2 and people who are involved in the management of plans and
- 3 are aware of the variation of those relationships to
- 4 comments on Mark's suggestion.
- 5 MR. WILLIAMS: It seems to me that one of
- 6 the challenges we're going to face in getting through this
- 7 is not trying to write regulations or legislation
- 8 ourselves, but to provide a policy direction consistent
- 9 with what we think is appropriate. It seems to me that's
- 10 a level of specificity in trying to describe the specific
- 11 information about the scope and general methods of
- 12 payment. That seems to me to be pretty clear that that's
- 13 the scope and general method, whether it's medical groups,
- 14 IPAs, and we have health practitioners which covers
- 15 everyone.
- DR. ENTHOVEN: So the change is not made.
- 17 MR. LEE: Where there's a disagreement, I
- 18 suggest we just do quick straw polls on these issues to
- 19 see what the sense of the group is before we get things
- 20 passed.
- 21 MR. ZATKIN: My point in asking was that
- 22 there are lots and lots of arrangements.
- 23 MR. RODGERS: That's correct. I think the
- 24 problem is when is this information going to be used by
- 25 the consumer, after they are in the plan and they have
- 26 been assigned to an IPA that has specific arrangements
- 27 with certain labs? And those relationships do change.
- 28 And sometimes it depends on the benefit package. The

- 1 information would be information overload, and I don't
- 2 think it would add to the consumer's ability at the time
- 3 they're making a choice of plans to any kind of decision
- 4 on their part.
- 5 However, I think the scope and methodology,
- 6 as pointed out here, would be use useful information at
- 7 the time you're making a choice of plans and could be
- 8 provided in a general form. And then specifically if the
- 9 consumer wants to know how a specific provider is being
- 10 compensated, et cetera, that could be put -- and typically
- 11 it is.
- 12 MR. ZATKIN: Which goes to the point that we
- 13 had provision to say where the member then asks, that
- 14 ought to be provided. I don't know if the scope of that
- 15 is full.
- MR. HIEPLER: All I was doing is simplifying
- 17 the words by saying "providers of health care services" to
- 18 include everybody. Because you might have someone in
- 19 there and someone gets around it by saying that's not a
- 20 health care practitioner. If the HMO is not contracting
- 21 for that and the IPA is, that's fine. Then the IPA is the
- 22 one that has to disclose it. It's not asking anything
- 23 more; it's simplifying the language.
- DR. ENTHOVEN: I think the problem is it's
- 25 broadening the scope of the disclosure, and people are
- 26 really concerned about their doctors, to start with.
- 27 That's the big thing.
- 28 MR. HIEPLER: I'm just telling you the

- 1 problems you're seeing now is you get a mill that's
- 2 capitated and no one knows they are capitated to get a
- 3 second opinion. That's a real life concern that is out
- 4 there. I think the exact number should be disclosed, but
- 5 you guys have said the consumer doesn't need to know that.
- 6 MS. O'SULLIVAN: I want to encourage today
- 7 that we vote for the broader things. There are concerns
- 8 about all these different broad areas. We're just
- 9 signaling that to whoever is going to implement this. The
- 10 plans and everybody else is going to have lots of
- 11 opportunity at the legislature and the regulatory body to
- 12 explain which one is more important, to help prioritize.
- 13 We should be sending broad signals, which would go to
- 14 Mark's broader language for this form.
- DR. ENTHOVEN: Let's take a straw vote on
- 16 Mark's language. Want to be careful --
- 17 MS. FARBER: Would you repeat Mark's
- 18 language?
- 19 MR. HIEPLER: Instead of "medical group,
- 20 IPA, or health practitioner," we just insert "providers of
- 21 health care services."
- DR. ENTHOVEN: We will take a straw vote.
- 23 That's not going to be binding because then we'll have to
- 24 come back.
- So all in favor of Mark's?
- 26 That's a majority of those present. That
- 27 change will be made then. Should we go to recommendation
- 28 2?

- 1 MS. BOWNE: Let's close out No. 1.
- 2 MS. SINGH: Members, you need a motion to
- 3 adopt recommendation No. 1 as technically amended.
- DR. NORTHWAY: So moved.
- 5 MS. FARBER: Second.
- 6 MS. SINGH: Those in favor of adopting
- 7 recommendation No. 1 please raise your right hand. I need
- 8 to count one more time. I apologize.
- 9 Those opposed? The vote is 16 to 5. The
- 10 recommendation is adopted with a simple majority.
- 11 Recommendation No. 2?
- MS. FINBERG: We had agreed to put consumer
- 13 groups on all of these pilot projects and tasks, and it
- 14 got left out.
- MS. O'SULLIVAN: I have a comment related to
- 16 that, which is could we somewhere -- so we don't have to
- 17 say it in each recommendation, but somewhere in this
- 18 report up front say when we refer to consumer groups, a
- 19 broad range of consumer groups should be considered
- 20 including groups representing the disabled, seniors,
- 21 children, communities of color, and women? It doesn't
- 22 mean that every one of those groups has to be on every
- 23 task force. But to say that that's what we mean when we
- 24 say "consumer groups," then each task force can decide
- 25 what's the appropriate consumer group for that set of
- 26 work.
- 27 MS. BOWNE: Excuse me. I really think that
- 28 the notion of consumer groups is like many other things,

- 1 in the eyes of the beholder. And while I would certainly
- 2 be willing to include consumer groups, I think we need to
- 3 leave it at that because we're going to nitpick this to
- 4 death and kill each other before the end of the day.
- 5 MS. O'SULLIVAN: I'm only looking for a
- 6 broad sense.
- 7 DR. ENTHOVEN: Consumer understanding is the
- 8 broad one. You're violating the Maryann O'Sullivan rule.
- 9 MS. O'SULLIVAN: No. I said including, so
- 10 I'm not actually.
- 11 MR. WILLIAMS: A comment on recommendation
- 12 2. The beginning of the second line there, I would
- 13 propose to insert "of health plans and their contracting
- 14 medical groups." So the sentence reads, "agency for
- 15 regulation of managed care should conduct a pilot project
- 16 for a variety of health plans and their contracting
- 17 medical groups and other provider groups."
- 18 MR. LEE: And there was no objection to
- 19 consumer groups; is that correct?
- DR. ENTHOVEN: Well, field tested for
- 21 consumer understanding and value.
- 22 MR. LEE: That's a totally separate issue.
- 23 Having a project that involves in the planning consumer
- 24 groups is separate than doing a survey that's administered
- 25 to consumers. Those are very separate issues. The field
- 26 testing is not at all the same concept. That's who you
- 27 administer a survey to, not who's involved in designing
- 28 something. That's not who's at the table.

- 1 MS. BOWNE: So am I understanding correctly,
- 2 then, that if we were to be inclusive we would say, "The
- 3 state agency for regulation of managed care should conduct
- 4 a pilot with a variety of health plans contracting with
- 5 medical groups and other provider groups, including
- 6 consumers, to develop" -- in other words, you want the
- 7 consumers in on the study so that we know that the clear
- 8 and simple language is understood by consumers.
- 9 MS. O'SULLIVAN: The language is "consumer
- 10 representatives," I think.
- 11 MS. SINGH: So "and consumer
- 12 representatives"?
- DR. ENTHOVEN: The first line and a half
- 14 refers to the thing that is being studied, which is the
- 15 health plans and their medical groups and so forth. We're
- 16 not studying consumers.
- 17 MR. LEE: It seems a bizarre thing to be
- 18 spending so much time on. I think it's going to come up
- 19 again and again. This is proposing that a pilot project
- 20 have a number of people sitting at the table deciding
- 21 what's this pilot going to look like. And what some of us
- 22 are saying is that as part of the design of that, there
- 23 needs to be consumer groups at the table. I'm a little
- 24 confused. Seems like it should be a no-brainer.
- MR. WILLIAMS: It's only prescriptive. I
- 26 think if something has to be field tested for consumer
- 27 understanding and value, then consumers clearly have to
- 28 understand it, have to be able to give value and

- 1 understanding. We're going to nitpick every word and be
- 2 here all day and all evening and not make any progress.
- 3 THE REPORTER: One at a time, please.
- DR. ENTHOVEN: Thank you.
- 5 Diane Griffiths. First, could we see the
- 6 first line? "A pilot project to study a variety of health
- 7 plans and their contracting medical groups and other
- 8 provider groups." The point is they are the object of the
- 9 study.
- 10 MS. GRIFFITHS: That's one of my points. I
- 11 think there's been some confusion on exactly what this
- 12 recommendation means. Because I certainly took it the
- 13 way -- I forgot which one of the -- Maryann suggested put
- 14 in the consumer groups. I took it there was going to be a
- 15 bunch of medical groups and other provider groups sitting
- 16 around the table. And therefore, I would think --
- DR. ENTHOVEN: No. The idea was they are
- 18 going to take a representative sample of health plans and
- 19 medical groups and work with them to develop an
- 20 understandable statement, and then they will field test
- 21 that with consumers.
- 22 MS. GRIFFITHS: But then they are working
- 23 with them. So when they develop this clear simple and
- 24 appropriate language, they are going to be developing it
- 25 with those entities. And if that's the case and health
- 26 plans and medical groups and other provider groups are
- 27 going to participate, it certainly would seem appropriate
- 28 to me to have consumer representatives included.

- I have a couple other points as well.
- 2 DR. ENTHOVEN: Well, let's just deal with
- 3 that. So, Diane, did you want it to read "to study a
- 4 variety of health plans" and so forth to clarify that?
- 5 MS. GRIFFITHS: Because what I heard you
- 6 saying is that when you talk about developing it, yes,
- 7 you're going to look at a variety of health plans. But
- 8 the way in which the agency is going to do it is by
- 9 bringing them in and working with them to develop that
- 10 language. If they are bringing in health plans to work
- 11 with them to develop the language, they ought to be
- 12 bringing in the recipients of the care as well.
- DR. ENTHOVEN: After "language," put in
- 14 "working with consumer groups"?
- MS. FINBERG: I'm the one that made the
- 16 suggestion, and I feel very strongly that it needs to be
- 17 at the beginning up front with the provider groups. We're
- 18 not talking about consumers now that are field tested;
- 19 we're talking about policymakers. And consumer groups
- 20 need to be at that table. And that's the suggestion. And
- 21 I thought that we agreed last month that anytime we had
- 22 one of these task forces or pilot projects, that we are
- 23 going to include consumer groups. I thought it was an
- 24 oversight. Now it sounds like we're having a major policy
- 25 discussion about an issue that I consider critical.
- DR. ENTHOVEN: What you want to do is after
- 27 "other provider groups" put "with consumer groups."
- 28 MS. FINBERG: And consumer representatives

- 1 or consumer groups.
- MS. GRIFFITHS: So we would have then health
- 3 plans, medical groups, provider groups, and consumer
- 4 representatives.
- DR. ENTHOVEN: Let's take a straw vote then.
- 6 How many want to add "and consumer groups"?
- 7 So that's in there. Any others?
- 8 MS. GRIFFITHS: I have two other points if
- 9 we're off that particular issue. One is the issue I
- 10 raised early on, and that is how we're going to refer to
- 11 the state agency. It's both a clarity question and a
- 12 substantive question.
- 13 In this particular paper, we refer to the
- 14 state agency in four different ways. In recommendation 2,
- 15 we call it "state agency for regulated managed care."
- 16 Then we later call it "the state agency for managed care."
- 17 Then we call it -- before law school, I was a professional
- 18 editor. Anyway, so that should be consistent.
- 19 But there's a substantive point linked to
- 20 that as well.
- 21 DR. ENTHOVEN: Sarah, do you have a
- 22 suggestion for what -- do we want to have a standard
- 23 term -- I think instead of having OSO and other things we
- 24 should just have a standard generic term.
- MS. SINGER: What we're trying to work
- 26 toward is "the state agency (agencies) for regulation of
- 27 managed care" unless what we mean is just DOC. In which
- 28 case we say "the state agency."

- 1 MS. GRIFFITHS: I think that that's a fine
- 2 solution for me. But I think that somehow that should be
- 3 footnoted to explain what you mean by that at some point
- 4 in the paper. Because a layperson just picking this up --
- 5 MS. SINGER: So the first time it comes up,
- 6 we'll put "DOC" and in parenthesis "currently DOC."
- 7 DR. ENTHOVEN: Or "successor agency."
- 8 MS. GRIFFITHS: That gets to my substantive
- 9 question, which I'm assuming and I want to clarify. When
- 10 you say in recommendation No. 2 "the state agency for
- 11 regulation of managed care, " you are not including -- and
- 12 I would assume that would be the case throughout this
- 13 paper -- not including DOI, you're simply including DOC.
- 14 Is that an accurate assumption?
- DR. ENTHOVEN: The wording that way would
- 16 seem to be talking about "the agency," meaning DOC.
- 17 MS. GRIFFITHS: I'm asking if that's what's
- 18 intended.
- 19 If you look at No. 7, "The state agency for
- 20 regulating managed care should develop internal expertise
- 21 in assessing compensation arrangements." Do we mean that
- 22 the Department of Insurance shouldn't have that but the
- 23 Department of Corporations should?
- DR. ENTHOVEN: As soon as they get to the
- 25 other then, fee for service, indemnity, they fall into
- 26 DOC, don't they? I think the intent here was -- because
- 27 the issue concerns capitation payments and all that sort
- 28 of stuff, that these are Knox-Keene plans is what we're

- 1 talking about. And therefore, that is the agency.
- 2 Would you see point 2 as being relevant to
- 3 DOI?
- 4 MS. GRIFFITHS: No, not that particular one
- 5 as far as just a pilot project. I might reflect on that
- 6 further on some of the others.
- 7 DR. ENTHOVEN: So can we take a real vote on
- 8 recommendation 2?
- 9 MS. SINGH: Is there a motion to adopt
- 10 recommendation No. 2?
- MR. NORTHWAY: If somebody will read it.
- 12 MS. SINGER: Can I read it?
- DR. ENTHOVEN: "The state agency for
- 14 regulated managed care should conduct a pilot project with
- 15 a variety of health plans and their contracting medical
- 16 groups and other provider groups and consumer groups."
- MS. SINGH: Representatives.
- DR. ENTHOVEN: "Consumer representatives to
- 19 develop clear, simple, and appropriate disclosure language
- 20 field tested for consumer understanding and value and the
- 21 most cost effective methods for distribution to enrollees.
- 22 The state agency for regulation of managed care should
- 23 report results back to the legislature to consider how
- 24 best to approach provider group disclosure."
- MS. FINBERG: It should be "consumer
- 26 groups." We're not representatives. The reason is it
- 27 gets around the issue we were bickering about before.
- 28 Everybody in this room could be a consumer representative.

- 1 Very few of us are representatives of consumer groups.
- 2 DR. ENTHOVEN: So --
- 3 MR. WILLIAMS: I think it goes back to
- 4 Rebecca's point. It's in the eye of the beholder. I
- 5 think what we want are health consumers to try to
- 6 understand can a layperson understand the disclosure
- 7 that's being -- may I please finish?
- 8 And secondly, that during the development
- 9 process that audiences kept in mind and that we're
- 10 understanding, both as health plans and as provider
- 11 groups, that we're developing information that consumers
- 12 can understand.
- DR. ENTHOVEN: I think this is good enough.
- 14 I think we ought to vote on what we have.
- MS. SINGH: Do we have a motion?
- MS. FINBERG: Do we have what I suggest in
- 17 my amendment?
- DR. ENTHOVEN: Consumer groups is in there.
- 19 MS. FINBERG: Thank you.
- 20 MS. FARBER: Just as a point of
- 21 clarification, I think we have a problem in how we're
- 22 referring to the regulated agencies in the form of a
- 23 self-fulfilling prophecy, which was mentioned by one of
- 24 the commission members sitting off that way. I can't see
- 25 the face.
- 26 A simple footnote at the beginning of this
- 27 paper and other papers where we have a similar problem
- 28 saying that it's intended to reference the existing

- 1 agencies, DOC, DOI, where appropriate. But it also
- 2 anticipates that there will be action taken to create a
- 3 state agency that specifically has this under its
- 4 responsibilities.
- 5 MS. SINGER: Nancy, what I have done here
- 6 and propose to do is say "currently DOC," if that's okay.
- 7 We did that in other papers and I'll just do it
- 8 consistently.
- 9 DR. ENTHOVEN: She's suggesting a footnote
- 10 "and successor agencies" or something like that.
- 11 MS. SINGER: In every paper?
- 12 MS. FARBER: Everybody here is strongly for
- 13 the creation of -- it kind of underlies all the
- 14 assumptions we've --
- MS. SINGER: So we'll say "DOC or successor
- 16 agency."
- DR. ENTHOVEN: In the footnote the first
- 18 time just so we don't lengthen it.
- 19 Do I hear a motion to adopt?
- 20 MALE VOICE: So moved.
- 21 MR. KERR: Second.
- DR. ENTHOVEN: All in favor of No. 2,
- 23 adopting No. 2?
- MS. DECKER: While the count is going on, I
- 25 want to mention we have spent 24 minutes on this. We are
- 26 halfway through our allotted time.
- 27 MS. SINGH: Those opposed please raise your
- 28 right hand. 19 to zero. The recommendation is adopted.

- DR. ENTHOVEN: Recommendation 3. We're
- 2 running overtime here.
- 3 MS. FARBER: I make a motion to adopt.
- 4 MS. SINGH: Is there a second?
- 5 MR. LEE: Second.
- 6 MS. SINGH: Discussion?
- 7 MR. HIEPLER: I've got one question. In
- 8 this context, one issue is that doctors are often
- 9 forbidden in their contracts from explaining the exact
- 10 amount they are receiving. That's been one of my big
- 11 points that has been defeated. According to the way this
- 12 is written, what are we saying, that a doctor can or
- 13 can't, if asked, give the specific amount?
- DR. ENTHOVEN: I don't think we're saying or
- 15 taking any position on that one way or the other.
- MR. HIEPLER: That's my concern is that
- 17 where does that leave a doctor if he's asked when his
- 18 contract with the HMO says you can't tell them the exact
- 19 amount? Because we're saying you shall disclose this.
- 20 MR. ZATKIN: Scope and method.
- 21 DR. ENTHOVEN: What Mark is saying is what
- 22 if there is a contract between a doctor and HMO?
- 23 MR. ZATKIN: Well --
- DR. ENTHOVEN: It doesn't speak to that.
- 25 MR. ZATKIN: If it doesn't speak to the
- 26 amount, it speaks to the scope and method.
- MR. HIEPLER: And that's the intent of it,
- 28 to leave that up in never-never land?

- DR. ENTHOVEN: Any others? All in favor?
- 2 MS. SINGH: Those opposed? 21 to 1. The
- 3 recommendation is adopted.
- DR. ENTHOVEN: No. 4 is sort of a redundancy
- 5 about including professional services.
- 6 Steve, would you read to us how to correct
- 7 it.
- 8 MR. ZATKIN: This unfortunately was not
- 9 correctly drafted. The recommended change is to strike on
- 10 the second line the word "the," strike the entire --
- 11 DR. ENTHOVEN: At the end?
- 12 MR. ZATKIN: At the end, yeah.
- 13 Strike the entire next line with the
- 14 exception of "A" at the end. Leave that in. And then
- 15 strike -- I'm sorry. That's it.
- 16 So it would read, "Health plans and provider
- 17 groups should be prohibited from adopting an incentive
- 18 arrangement in which an individual health practitioner
- 19 receives a capitation payment for a substantial portion of
- 20 the cost of referrals for that practitioner's patients."
- 21 I think that is clear and consistent.
- DR. ENTHOVEN: Without objection, we'll
- 23 consider that the corrected language on the table.
- 24 Any discussion?
- MS. O'SULLIVAN: I have a question.
- 26 MS. SINGH: You can still talk about it
- 27 before it's been moved.
- DR. ENTHOVEN: Discussion? Maryann.

- 1 MS. O'SULLIVAN: Do we intend here by
- 2 "referrals" to refer to referrals for all health care
- 3 services that are out of the provider's office?
- 4 MS. SINGER: If you refer down to the
- 5 footnote at the bottom of the page, I think that's what we
- 6 tried to --
- 7 MS. O'SULLIVAN: It's not specialty care;
- 8 it's all -- okay. Good.
- 9 DR. SPURLOCK: I just want to make one
- 10 clarifier. I don't think it was the intent of the
- 11 language, but after discussing this particular issue with
- 12 several organizations, they have asked that we include the
- 13 words at the end "aggregated or pooled risk arrangements
- 14 are excluded from this prohibition." I think the intent
- 15 was to get to individual practitioners, not aggregated
- 16 amounts. So if groups of practitioners pool their risk
- 17 arrangement, which is common in medical groups --
- DR. ENTHOVEN: Isn't that clearly implied by
- 19 saying "individual health practitioner"?
- DR. SPURLOCK: I thought so. But there was
- 21 great concern about the interpretation of this.
- DR. ENTHOVEN: Do you personally want to
- 23 look him in the eye and say, Bruce, "this is ambiguous"
- 24 when it says "individual health practitioner"?
- DR. SPURLOCK: I don't think you and I would
- 26 debate this on the floor of the Senate or Assembly. I
- 27 don't necessarily think that's the issue. It's a simple
- 28 technical amendment that just clarifies that we're not

- 1 talking about aggregated or pooled risks.
- 2 MR. ZATKIN: And Alain, if it eases the
- 3 minds of the group to put it in and it's not inconsistent
- 4 with the intent, I don't see any --
- DR. ENTHOVEN: Give us the exact language.
- 6 DR. SPURLOCK: Just in addition at the very
- 7 end of 4(a) it would say, "Aggregated or pooled risk
- 8 arrangements are excluded from this prohibition."
- 9 DR. ENTHOVEN: Pooled risk arrangements?
- DR. SPURLOCK: That's correct. "Aggregated
- 11 or pooled risk arrangements are excluded from this
- 12 prohibition."
- DR. NORTHWAY: Does that mean if it's two
- 14 people doing it, it's excluded?
- DR. ENTHOVEN: Without objection -- Diane.
- MS. GRIFFITHS: I guess it comes down to --
- 17 I don't know whether it was J.D. or who raised the issue,
- 18 but if it's two people -- I'm trying to understand. It's
- 19 not an issue we talked about in great detail about what an
- 20 aggregated pool risk arrangement might be. Before we make
- 21 it clear that we think that's okay, I'd like to hear a
- 22 little more about it. It does seem like it's kind of a
- 23 spectrum there.
- DR. ENTHOVEN: We picked that up in (b), I
- 25 think.
- 26 MR. ZATKIN: That's correct. The idea was
- 27 to create a spectrum of sort of regulatory approaches by
- 28 focusing on the one that was most clearly problematic and

- 1 prohibiting that. And then kind of raising bells and
- 2 whistles about similar arrangements of those that involved
- 3 groups, small groups, in saying those need to be very
- 4 carefully reviewed and kind of shifting the burden, as it
- 5 were. So they should not be approved in the absence of
- 6 demonstrating that there's no --
- 7 MR. KERR: I wonder if we can clarify
- 8 because I see some confusion between this and the next
- 9 one. What if we said, "Aggregated or pooled risk
- 10 arrangements or five or more practitioners are excluded
- 11 from this prohibition"? That will be consistent with the
- 12 next one.
- DR. SPURLOCK: That's fine. I'm not
- 14 trying to slip anything by you.
- DR. ENTHOVEN: No objection to that?
- MR. SHAPIRO: I have an objection only
- 17 because I was going to raise the issue in 4(b).
- DR. ENTHOVEN: My parliamentarian says you
- 19 can't object.
- 20 MS. SINGH: You can object, you just
- 21 can't --
- MR. SHAPIRO: I'm not going to vote, but I'd
- 23 like to object and go on record on the basis that Ron
- 24 Williams said policy direction is one thing; specificity
- 25 and micromanagement is another. What this body, I think,
- 26 is telling the legislature is if we take testimony that
- 27 five physicians comes within the gamut of very small group
- 28 suffering under these incentives, that we're without the

- 1 discretion to consider five of those as four. And I'm
- 2 wondering if you can consider unsharpening that number.
- 3 Or if there's a record that we have before us, that we can
- 4 add the appendices that shows this body has concluded from
- 5 looking at the medical profession that groups of five
- 6 really don't suffer under this financial constraint.
- 7 I just sort of leave that. In other areas
- 8 in parenthetical remarks, we've done "e.g.," or "for
- 9 example," which says that you're not necessarily taking
- 10 that number but it's a good guidepost you should start
- 11 with. And I just suggest that you give some discretion to
- 12 the --
- DR. ENTHOVEN: We're giving total discretion
- 14 to the legislature. They are going to do what they damn
- 15 please, whatever we do.
- MS. GRIFFITHS: And the governor likewise.
- 17 DR. ENTHOVEN: So I think, especially to the
- 18 legislatively oriented people, we're not writing laws.
- MR. SHAPIRO: I'm suggesting "e.g."
- DR. ENTHOVEN: Without objection, e.g. five
- 21 or more practitioners. Let's press on with 4(b) and see
- 22 if we can get all four in one bundle here.
- 23 MR. ZATKIN: A similar clarifying amendment
- 24 for 4(b) is second bullet, the second line, strike
- 25 "professional services that includes." So this would
- 26 read, "Where a very small group e.g. receives such an
- 27 incentive or a capitation payment for a substantial
- 28 portion of the cost of referrals for the group's

- 1 patients."
- DR. ENTHOVEN: Then there's more on the next
- 3 page. On the top of the next page. Could we just go on
- 4 to (c).
- 5 MR. LEE: I've got to propose a wording
- 6 change on this where it says (b). It says, "should
- 7 review." As Steve noted, it's sort of shifting the burden
- 8 issue. I'd like this to say, "The state agency for
- 9 managed care" -- whatever that is -- "should be required
- 10 to review and approve the following arrangement." And
- 11 then it says the basis some shouldn't be approved. And
- 12 there's the standard. Otherwise, "shouldn't be approved"
- 13 there's no calling that these small groups are ever going
- 14 to be looked at. They may happen upon it somehow.
- 15 If we have these concerns, which I think we
- 16 do, we have to say that these shouldn't be happening out
- 17 there. And without this, it sort of says maybe that would
- 18 happen.
- 19 MR. ZATKIN: The lead in is "should review."
- 20 And then at the paragraph at the end it says, "These
- 21 arrangements should not be approved in the absence of."
- 22 MR. LEE: I think it's just clarifying.
- 23 It's saying the same thing but it's put in this front
- 24 rather than making it passive.
- DR. ENTHOVEN: It is stating what I
- 26 understood to be the intent.
- 27 MR. LEE: I'm trying to clarify what it is.
- 28 I don't think it's anything new.

- DR. ENTHOVEN: Any objection? Peter would
- 2 say go to 4(b). "The state agency for managed care" --
- 3 which we will of course restate -- "should be required to
- 4 review and approve the following types of incentive
- 5 arrangements."
- 6 MR. LEE: With the e.g. noted and the other
- 7 language.
- 8 DR. ENTHOVEN: Anything else on (b) then?
- 9 Can we look at (c) and then we can take a vote on the
- 10 package.
- 11 MR. ZATKIN: I have a recommendation for (c)
- 12 as well, which is kind of based on some of the comments we
- 13 heard earlier having to do with the burden of this. And
- 14 what I would add at the end of (c) is the following:
- 15 "This provision should be administered in a manner that
- 16 reduces the administrative burden to practitioners and
- 17 plans to the extent feasible." Which is an indication of
- 18 intent not to have a burdensome approach. "This provision
- 19 should be administered in a manner that reduces the
- 20 administrative burden on practitioners and plans to the
- 21 extent feasible."
- MR. LEE: Instead of "reduces," "minimizes"?
- MR. ZATKIN: "Minimize" is fine.
- DR. ENTHOVEN: Want to take "minimizes"
- 25 then?
- MR. ZATKIN: Yes.
- DR. ENTHOVEN: If we minimize it, then we
- 28 don't have to say "to the extent feasible." "Minimizes

- 1 the administrative burden for plans and practitioners."
- 2 All right. Without objection, that will be the proposal.
- 3 MR. WILLIAMS: Two comments, really. One
- 4 would be in item (c), the very last clause, "as defined by
- 5 federal law." I just have a concern about linking this to
- 6 a lot of the processes that the federal government has
- 7 which come and go and change constantly. So that's really
- 8 one comment.
- 9 DR. ENTHOVEN: You would strike "as defined
- 10 by federal law"?
- 11 MR. WILLIAMS: Yes. I would strike that.
- 12 The other thing would be at the end of the
- 13 lead-in paragraph there, the sentence starts "with risk
- 14 cases stop/loss risk adjustment."
- DR. ENTHOVEN: Which item?
- MR. WILLIAMS: Strike that. I'm on (c).
- 17 The concept is really to indicate that they either have
- 18 stop/loss coverage, maintain sufficient reserves, or have
- 19 other verifiable mechanisms for protecting against losses.
- DR. ENTHOVEN: All right. Say that again.
- 21 MR. WILLIAMS: "Through stop/loss coverage,
- 22 risk adjustment, or maintain sufficient reserves or have
- 23 other verifiable mechanisms for protecting against losses
- 24 due to adverse risk."
- 25 MR. ZATKIN: I view that, the second
- 26 amendment, as a friendly amendment. The first reference
- 27 to federal law, we have had this discussion earlier with
- 28 Maureen. The intention was to adopt a preexisting

- 1 definition of "substantial financial risk" so that we
- 2 wouldn't be dealing with a new definition.
- MS. DECKER: Can you say "current federal
- 4 law"?
- MR. LEE: What about "attempting to be as
- 6 consistent with federal law as possible"? The intent is
- 7 to not have multiple standards.
- 8 MR. ZATKIN: It was not to adopt the federal
- 9 procedures; it was to adopt the definition so that we
- 10 wouldn't have to deal with two definitions.
- 11 MR. WILLIAMS: My issue is the ever-changing
- 12 federal landscape. And if there were a benchmark that
- 13 said "as of this date," people know what it is.
- MR. ZATKIN: That's fine.
- DR. ENTHOVEN: Do you want to say "as
- 16 currently defined by federal law"?
- 17 MR. ZATKIN: Fine.
- DR. ENTHOVEN: That's ambiguous too. Do we
- 19 mean currently? Then when they change it next month, we
- 20 have to change it?
- 21 MR. LEE: "Currently" seems friendly.
- MS. SINGH: As defined --
- DR. ENTHOVEN: "As currently defined by
- 24 federal law." I'm hoping now to hear a motion to adopt.
- MR. LEE: So moved.
- MS. SINGH: I'm sorry. Who moved?
- 27 MR. LEE: I did.
- DR. ENTHOVEN: All in favor of

- 1 recommendation 4?
- 2 MS. SINGH: Those opposed? The
- 3 recommendation is adopted with a 20 to zero vote.
- DR. ENTHOVEN: Next one is item 5,
- 5 recommendation 5.
- 6 MR. LEE: Any amendments being suggested, or
- 7 can we move this?
- 8 MR. WILLIAMS: My comment would be that the
- 9 sentence begin with "accreditation organizations such as
- 10 NCQA should review, " then continue on.
- DR. ENTHOVEN: Do you mean strike "sponsored
- 12 purchasing groups"?
- 13 MR. WILLIAMS: Yes. My comment is strike
- 14 "sponsored purchasing groups such as PBGH" and then just
- 15 put "accreditation." Third parties are independent. They
- 16 have no customer role in this process one way or another.
- DR. ENTHOVEN: Okay. Is that friendly?
- 18 Everybody understand that? Any objection?
- 19 MR. LEE: I have an objection to that.
- 20 DR. ENTHOVEN: You do?
- 21 MR. LEE: Yeah. I really think purchasing
- 22 groups should be encouraging -- when we go down here, they
- 23 should be looking at the whole range of compensation down
- 24 the line. Purchasers are doing that, not just NCQA.
- 25 MR. SHAPIRO: I amended in this provision in
- 26 response to what PBGH is doing as a purchasing group on
- 27 this issue. I just want to remind you that they are
- 28 working on this issue integrating both economic and

- 1 non-economic factors and have a lot to bring to the table.
- 2 DR. ENTHOVEN: Ron.
- 3 MR. WILLIAMS: My issue is really with the
- 4 provider incentive compensation arrangements. What we're
- 5 essentially saying is that a health plan would sit down
- 6 and go through -- if I'm interpreting it correctly -- its
- 7 specific financial arrangements with various purchasing
- 8 coalitions which give range to PBGH, to California Choice,
- 9 or any other number of purchasing arrangements. I think
- 10 the rest of it seems to be appropriate roles for a
- 11 purchasing group being supportive of quality, best
- 12 practices. I think all those things are very positive.
- 13 MR. LEE: Maybe I misunderstood this and I
- 14 may be digging myself into a hole. I don't think the
- 15 intent was to have PBGH look at individual providers'
- 16 specific arrangements. I think the intent was to look at
- 17 how to encourage the best practices in a broader view. I
- 18 don't think -- and maybe the question is what does the
- 19 review mean.
- 20 MR. ZATKIN: I think that is the intent.
- 21 DR. ENTHOVEN: Peter?
- 22 MR. LEE: I'm --
- DR. ENTHOVEN: Should review provider
- 24 compensation in general?
- MR. ZATKIN: Why don't we just say "should
- 26 review provider incentive compensation arrangements for
- 27 the purpose of identifying best practices and practices in
- 28 need of improvement."

- 1 MR. LEE: Right.
- 2 DR. ENTHOVEN: Okay. So let me just read as
- 3 I understand. We've got sponsored purchasing groups such
- 4 as PBGH back in and accredited organizations such as NCQA
- 5 should review -- let me just ask. Can we leave "including
- 6 non-financial incentives" in there? So the only change is
- 7 after "compensation arrangements" on the second line, we
- 8 put "for the purpose of identifying." And then after the
- 9 parenthetical expression, we take out "to identify." All
- 10 right? Any objections? Okay.
- 11 Did I hear a motion?
- MS. FARBER: I make a motion.
- DR. ENTHOVEN: Thank you, Nancy. Second?
- DR. SPURLOCK: Second.
- DR. ENTHOVEN: All in favor?
- MS. SINGH: Opposed? The recommendation is
- 17 adopted with a 20 to zero vote.
- 18 MS. DECKER: And we've now spent 47 minutes
- 19 on this paper.
- DR. ENTHOVEN: Donna, welcome to the
- 21 meeting. Nice to have you here.
- MS. CONOM: Sorry.
- DR. ENTHOVEN: Recommendation 6.
- MS. FARBER: Do you have any comments?
- MR. ZATKIN: None.
- 26 DR. SPURLOCK: One really small -- I think
- 27 we discussed in previous meetings to use the concept of
- 28 major stakeholders rather than identify specific groups.

- 1 Either we use that or we add in the California Health Care
- 2 Association. But I think the concept of a major
- 3 stakeholder system is a better concept when we identify
- 4 these groups.
- DR. ENTHOVEN: After "California Medical
- 6 Association," strike out "other industry associations."
- 7 MEMBERS: No, no.
- 8 DR. ENTHOVEN: Advisory groups should be
- 9 formed of major stakeholders? By the major stakeholders?
- 10 Then we strike "California Association of Health" --
- 11 strike all that?
- MR. ZATKIN: Down to "to review."
- DR. ENTHOVEN: That simplifies.
- 14 "The advisory groups should be formed by the
- 15 major stakeholders." Delete a bunch of stuff. Come down
- 16 to "to review provider compensation arrangements, identify
- 17 best practices and practices in need of improvement and
- 18 advise the state agency for regulated managed care
- 19 regarding the need for changes and regulatory oversight."
- 20 MR. RODGERS: If we say they are doing it
- 21 "by," they are going to do it themselves, or is it going
- 22 to be "of." You made a very good point. Is this "of
- 23 these groups by the state agency"?
- 24 MR. ZATKIN: It originally started as a
- 25 self-generating activity, and then in came to the state
- 26 agency last time. So that should be decided now.
- MS. FARBER: We should clarify that now.
- 28 MS. O'SULLIVAN: I'd like to recommend the

- 1 amendment that says after the words "formed by" to insert
- 2 "the state agency that monitored," blah, blah, blah "and
- 3 including." And it should include whatever state --
- 4 MR. LEE: Or "convened by" the state agency
- 5 group.
- 6 DR. ENTHOVEN: I'll tell you. This comes up
- 7 later on with the technology assessment issue where
- 8 antitrust is a very important issue. And if lawyers will
- 9 bear with me. Where's Mark?
- 10 In entities like this, you risk antitrust
- 11 suits. But if it's convened by the state, then this comes
- 12 in under the state action exclusion.
- MS. GRIFFITHS: You're on the money there.
- DR. ENTHOVEN: "Convened by the regulatory
- 15 agency, blah, blah, blah.
- MS. O'SULLIVAN: Another thing. If we're
- 17 going to say "stakeholders," could we say somewhere
- 18 "including consumer groups"? It could be a footnote. It
- 19 could be something.
- 20 MR. HAUCK: They are major stakeholders.
- 21 MS. O'SULLIVAN: Let's say what we mean by
- 22 "stakeholders." I don't know. I worry.
- DR. ENTHOVEN: Come on. We'll have a
- 24 footnote about stakeholders.
- MS. O'SULLIVAN: Thank you.
- DR. ROMERO: A global one.
- 27 DR. ENTHOVEN: "Advisory groups should be
- 28 convened by the regulatory agency, including the major

- 1 stakeholders, to review provider compensation
- 2 arrangements."
- 3 MR. LEE: Any other amendments before I move
- 4 adoption? Move adoption.
- 5 MS. BOWNE: Second.
- DR. ENTHOVEN: All in favor, please raise
- 7 your hand.
- 8 MS. SINGH: Those opposed? The
- 9 recommendation is adopted by a vote of 24 to zero.
- DR. ENTHOVEN: No. 7.
- MR. LEE: No amendments.
- DR. ENTHOVEN: Did I hear you make a motion?
- MR. LEE: Move adoption.
- DR. ENTHOVEN: All in favor? I thought that
- 15 was going to be a close one.
- MR. LEE: Can we hold this over?
- 17 MS. SINGH: Those opposed? 23 votes in
- 18 support. The recommendation is adopted 23 to zero.
- 19 MS. DECKER: Mr. Chair, I have one general
- 20 comment on this. I understood our protocol that we needed
- 21 to have an introductory comment for recommendations that
- 22 say "we recommend the governor and legislature" type
- 23 wording, and this doesn't have it in it. Is this an
- 24 issue? Are we asking the governor and the legislature to
- 25 do these things?
- DR. SPURLOCK: Can I respond to that?
- DR. ENTHOVEN: Go ahead. Bruce.
- DR. SPURLOCK: I thought in one of our

- 1 earlier discussions we talked about the fast-moving nature
- 2 and complexity doesn't lend itself better to the
- 3 regulatory environment (inaudible) that's why we choose a
- 4 state agency for oversight because it's so fast moving and
- 5 so complex. So I think the appropriate direction is to
- 6 the state agency rather than the governor or the
- 7 legislature.
- 8 DR. ENTHOVEN: The governor is free to read
- 9 that and tell them to do it. And the legislature is free
- 10 to read that and tell him to do something different.
- 11 MS. GRIFFITHS: Mr. Chairman, I think with
- 12 regard to some of those definitions, (inaudible). I would
- 13 suggest that another potential way to deal with this --
- 14 let me back up one second. One of the issues is that from
- 15 section to section, there's an inconsistency in this
- 16 regard. That is, in some sections we say the legislature
- 17 and the governor "should do." We require them to do this
- 18 and that. In others, we simply say they should be
- 19 required to do it. I think it might be better to simply
- 20 say that they should be required to do it and then some
- 21 general footnote indicating that where appropriate, that
- 22 may take legislative action.
- 23 MR. LEE: Or regulatory action or whatever.
- 24 The nature of how this would be required.
- 25 MS. GRIFFITHS: If we go through these one
- 26 by one, it will take a long, long time.
- 27 DR. ENTHOVEN: So Diane, take No. 6. How
- 28 would you word that? For example, as a prototype, how

- 1 would you do No. 6? Then would you say, "The governor and
- 2 the legislature should require"?
- 3 MS. GRIFFITHS: What I'm suggesting is that
- 4 in those cases where you want the plan to be required to
- 5 do something or the provider or whomever, you simply say
- 6 "the plan should be required," et cetera. And then
- 7 somewhere in the introduction of this you have an
- 8 explanation that where requirements are imposed on various
- 9 entities, there may be legislative or regulatory action
- 10 taken. Or in some cases, the agencies may already have
- 11 the authority to take that action independent of
- 12 legislation.
- MS. DECKER: Are you suggesting just for
- 14 this paper?
- DR. ROMERO: To clarify, Diane, I assume
- 16 that would mean all references to governor and legislature
- 17 we would delete to be superseded by this clarification.
- 18 MS. GRIFFITHS: Except in a few cases where
- 19 we're asking for reports to them. We need to keep that.
- DR. ENTHOVEN: Would you kindly agree to be
- 21 available by telephone to Sarah next week?
- MS. GRIFFITHS: She has my phone number.
- 23 She hasn't used it yet.
- 24 DR. ENTHOVEN: That is that you will work
- 25 together to create kind of a generic statement to that.
- Maryann.
- MS. O'SULLIVAN: I was going to say that so
- 28 we don't have to raise this as we go along. We can count

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DR. ENTHOVEN: To the best of our limited
3 abilities.
                 MS. O'SULLIVAN: Yes.
                 MR. LEE: I'd like to move adoption of the
5
6 findings section, which is the other thing we do after
7 going through recommendations.
                 MS. SINGH: Findings and recommendations are
9 taken as a whole.
10
                 DR. ENTHOVEN: All in favor?
                MS. SINGH: 22. Those opposed? 22 to zero.
11
                 DR. ENTHOVEN: Lunch is ready. We're going
12
13 to go off-line for about 20 minutes while the court
14 reporter changes the tapes while we get our lunch. So I
15 hope we back here on deck by 12:50.
16
                 (Lunch recess.)
17
                           * * *
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1 on that throughout all these papers?

122

1	STATE OF CALIFORNIA)				
2) ss. COUNTY OF LOS ANGELES)				
3					
4	I, Joanna Austin, CSR 10380, a certified				
5	Shorthand Reporter in and for the State of California, do				
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12	time and place set forth in the caption hereto as shown by				
13	my original stenographic notes.				
14	I further certify that I have no interest i				
15	the event of the action.				
16					
17	EXECUTED this 16th day of December , 1997.				
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20	Joanna Austin, CSR #10380				
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